

An aerial photograph of Copenhagen, Denmark, at sunset. The city is built on islands and connected by bridges over the water. The sun is low on the horizon, casting a golden glow over the buildings and water. The sky is filled with soft, orange and yellow clouds. In the foreground, a bridge spans across the water. The city's architecture is a mix of traditional European styles and modern buildings. Wind turbines are visible in the distance.

Transforming organizations

The Agentic Enterprise

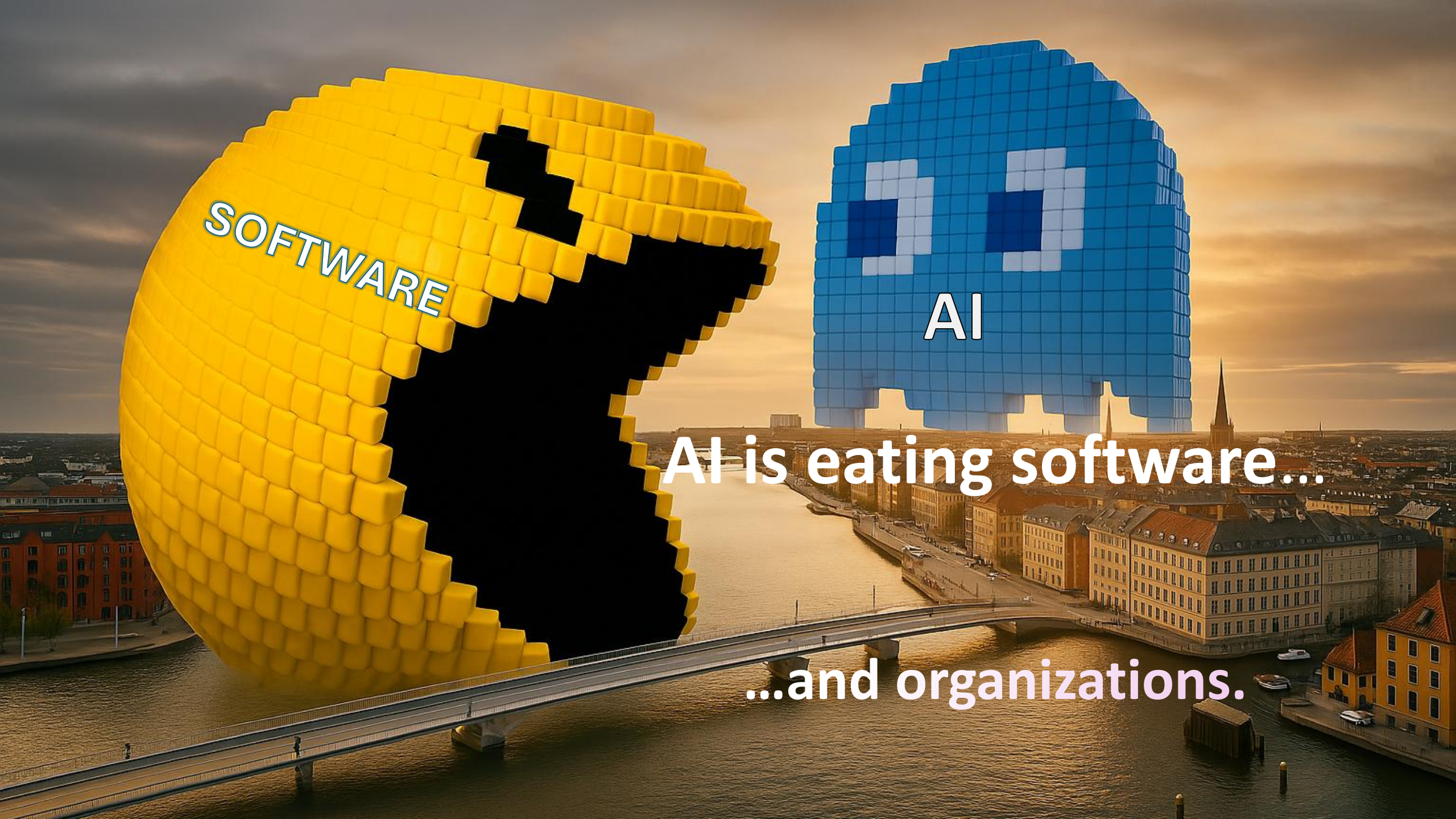
Jesper Schleimann

Chief AI Officer
EMEA



SOFTWARE





SOFTWARE

AI

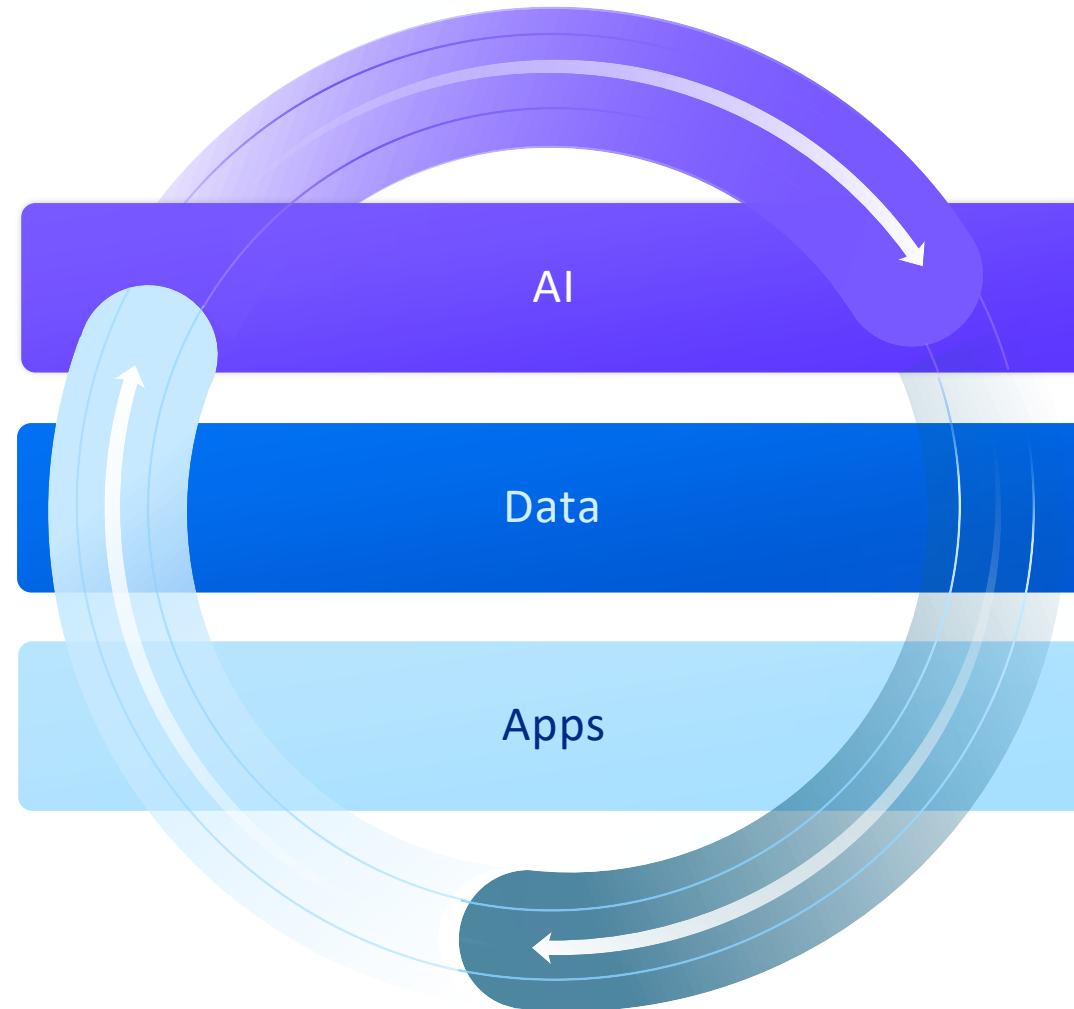
AI is eating software...

...and organizations.

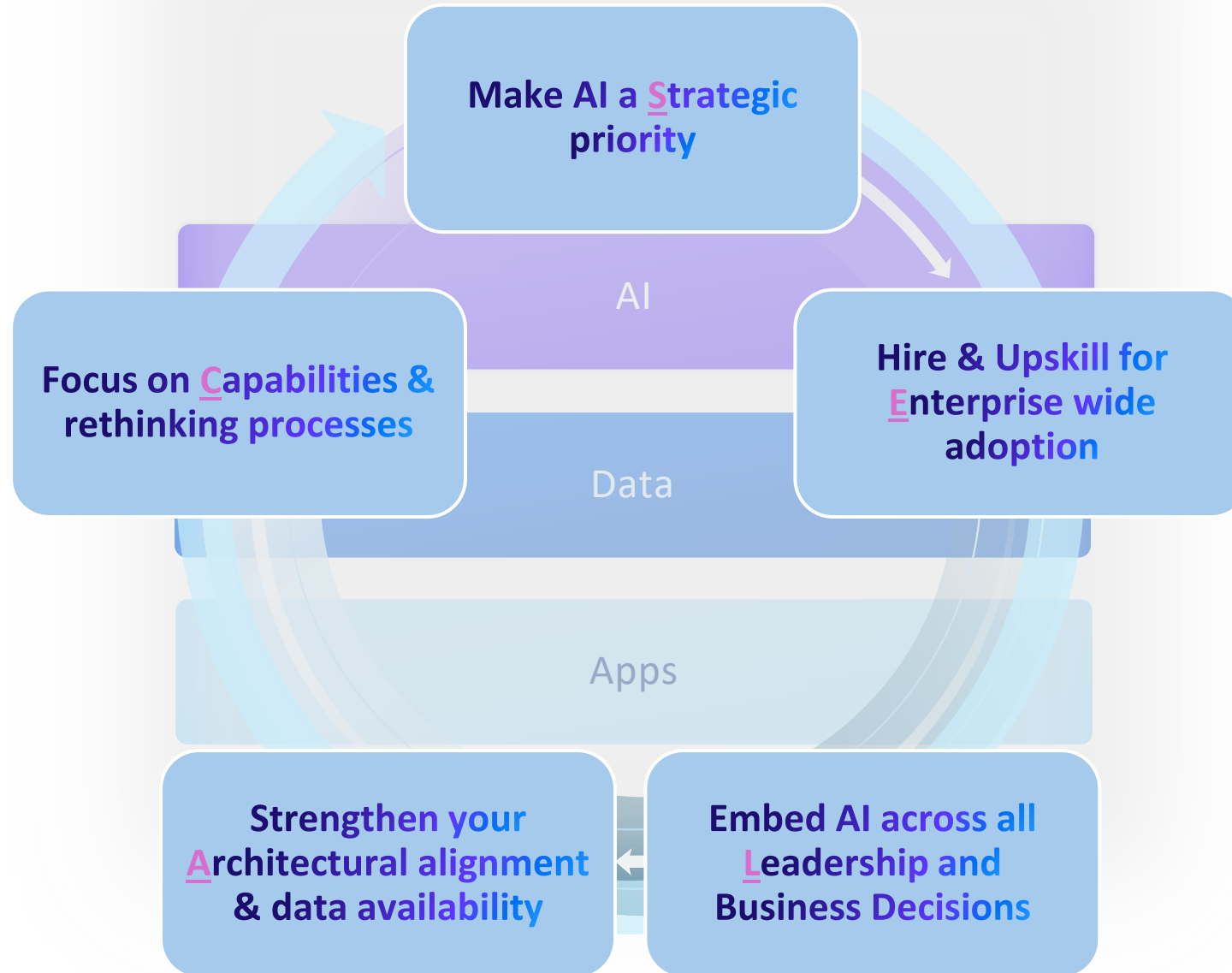


AI VALUE = INSIGHTS + CONTEXT + ACTION

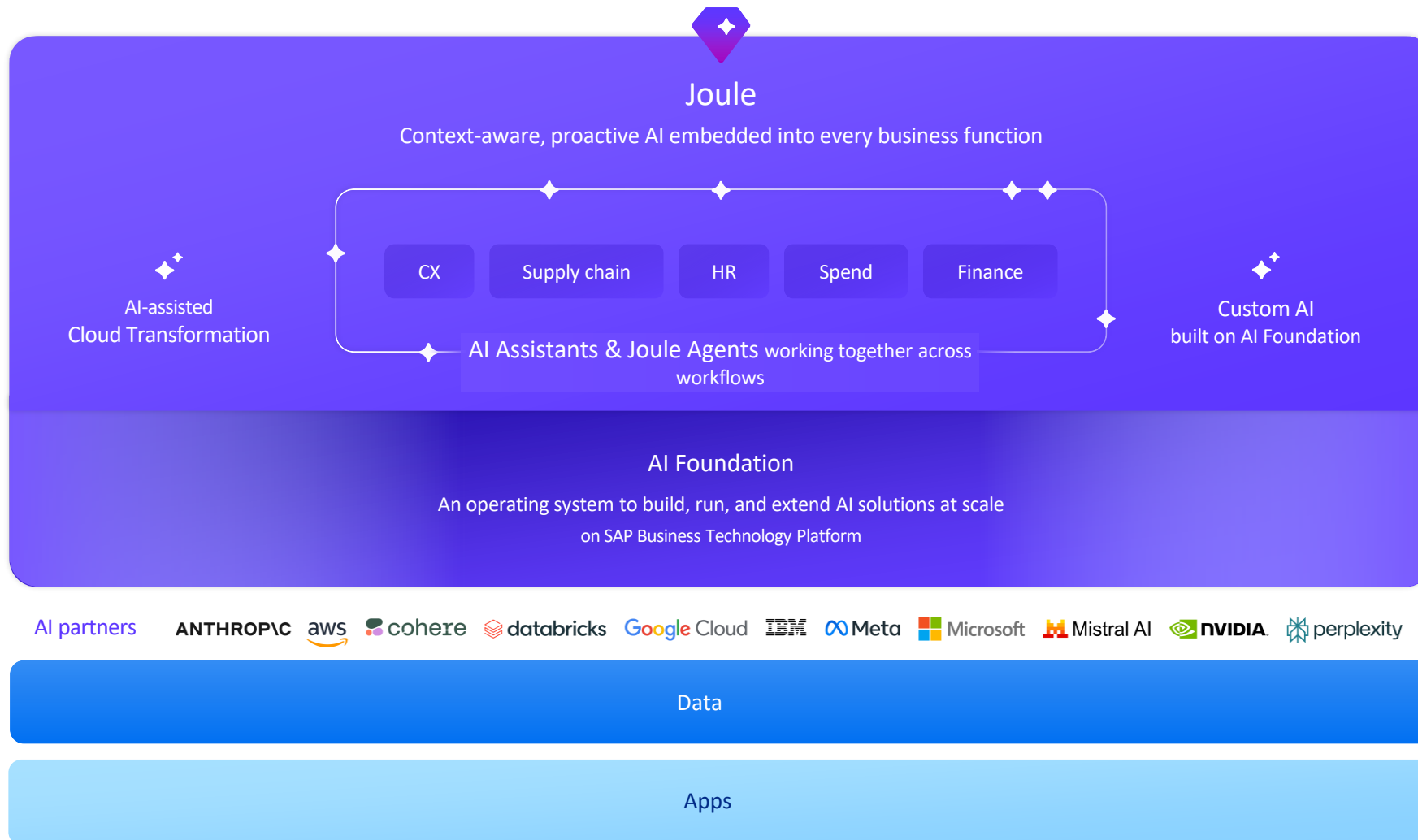
The AI Flywheel



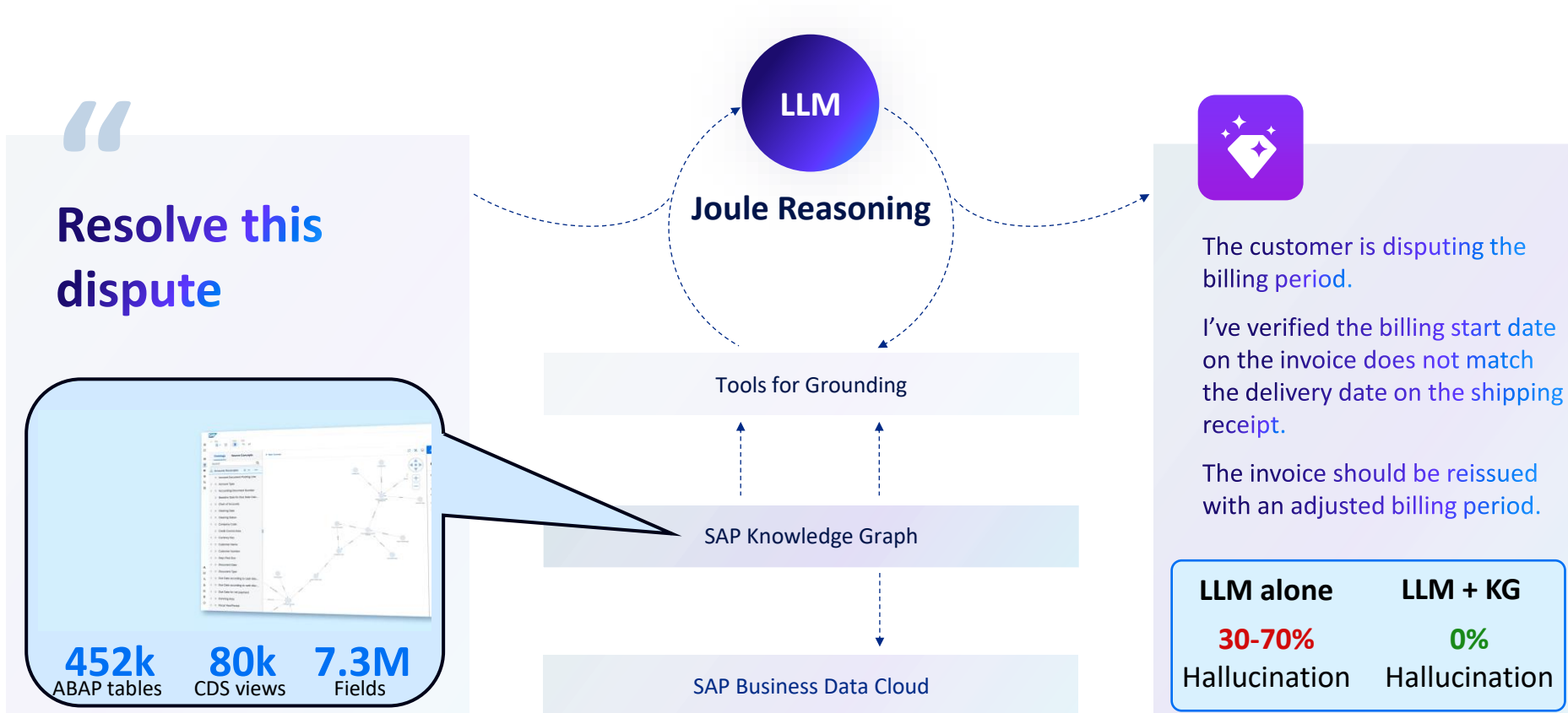
SCALE the AI-First Enterprise



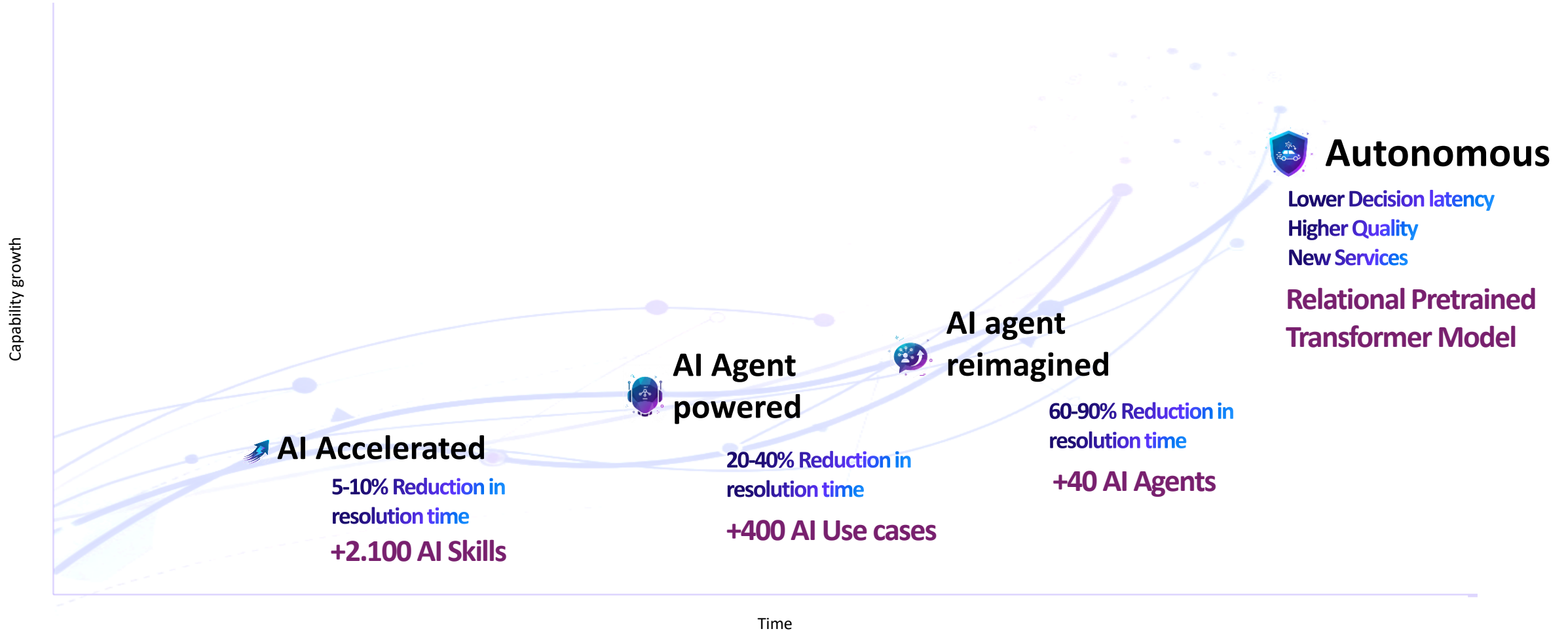
SAP Business AI



Without trust, AI is a toy



AI evolution to the Agentic Enterprise





HOMO SAPIENS

The three laws of Self-Evolving AI Agents

I ENDURE

Self-evolving AI agents must maintain safety and stability during any modification.
This forms the primary constraint on all other forms of adaptation.

II EXCEL

Subject to the First Law, self-evolving AI agents must preserve or enhance existing task performance

III EVOLVE

Subject to the First and Second Law, self-evolving AI agents must be able to autonomously optimize their internal components in response to changing tasks, environments, or resources.

SAP Agentic Enterprise Vision

Empower every enterprise to achieve unprecedented levels of intelligent automation & operational excellence.

Mission 1

Activate

Empower Businesses with
Pre-built Agents

Mission 2

Scale

Democratize Agent
Development
for the Enterprise

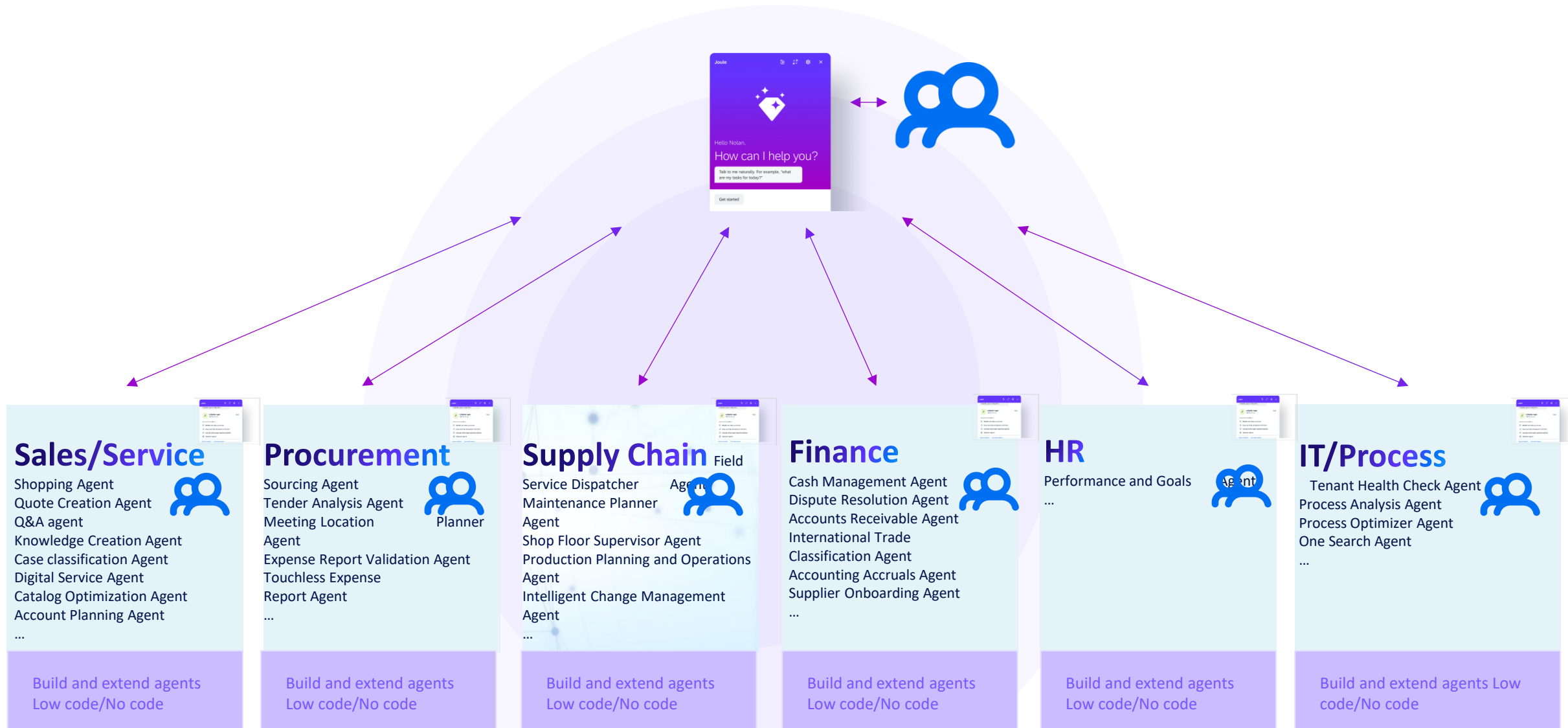
Mission 3

Orchestrate

Foster a Thriving
Agentic Ecosystem

Today

Transforming to an AI-First Enterprise





“I want to get all relevant information regarding overdue items so I can reduce the days sales outstanding.”

Anna Cooper

Accounts Receivable Accountant

Accounts Receivable

Solution

Joule provides a comprehensive view of all relevant data related to overdue receivables from various applications and recommends the most appropriate follow-up actions based on customer & financial company code.

The solution enables Anna to significantly reduce the time spent analyzing overdue receivables and completing follow-up tasks, resulting in lower days sales outstanding and a reduction in uncollectible write-offs.

Benefits

1%

Reduction in DSO

2%

Reduction in uncollectible write-offs

75%

Reduction in effort analyzing & reconciling open AR items

[Start Agent](#)



Command Center



Dispute Management



Accounts Receivable



Sourcing Agent



Performance Agent

From Pilots to Profits with AI Agents

Reduce dispute management handling costs by

30%

SAP Dispute Resolution Agent

Reduce offsite meeting planning time by

15%

Concur Travel, Meeting Location Planner Agent

Increase sales staff productivity by

50%

SAP CX Sales and Service Agents

Increase sales staff productivity by

50%

SAP CX Sales and Service Agents

Improve productivity

50%

and unplanned down time

SAP Dispute Resolution Agent

Reduce analyzing and reconciling by

75%

SAP Accounts Receivable Agent

Increase maintenance planner productivity by

40%

SAP Asset Management, Maintenance Planner Agent

Reduce RFP creation time by

70%

SAP Ariba Sourcing Agent

Increase field service dispatcher productivity by

50%

SAP Field Service Dispatcher Agent

Reduce time preparing and submitting reports by

30%

Concur Expense Report Validation Agent

Increase online conversion and order value by

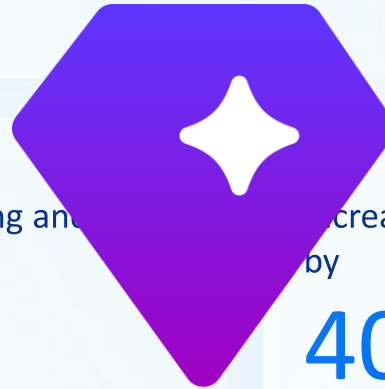
10%

SAP Shopping Agent

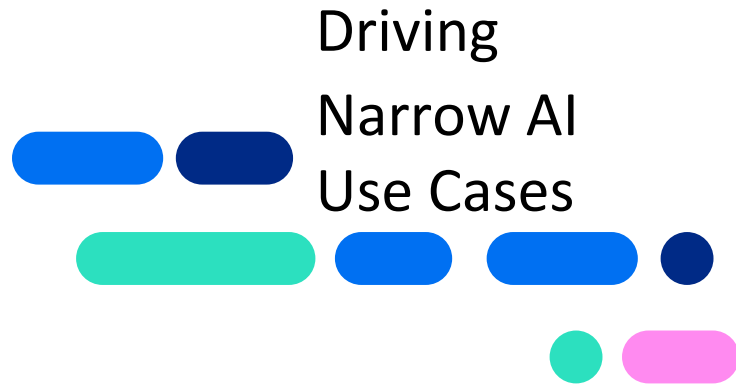
Reduce time preparing performance discussions by

50%

SAP Performance and Goals Agent



High precision outcomes with AI



- Mid-term Cashflow Forecasting
- Incoming Payment Delay Prediction
- Intelligent Accruals
- Commodity Code Prediction

New Category of Models

SAP-RPT-1

Predicts the Future of Business




Language Models 

Image Models 

Video Models 

Making AI the new UI

AI-driven engagement



**Seamlessly
embedded**
AI and Agents

Scaling Intelligence

From Command to Coordination



1:5

Scaling Intelligence

From Command to Coordination

1 : 100

Tomorrow

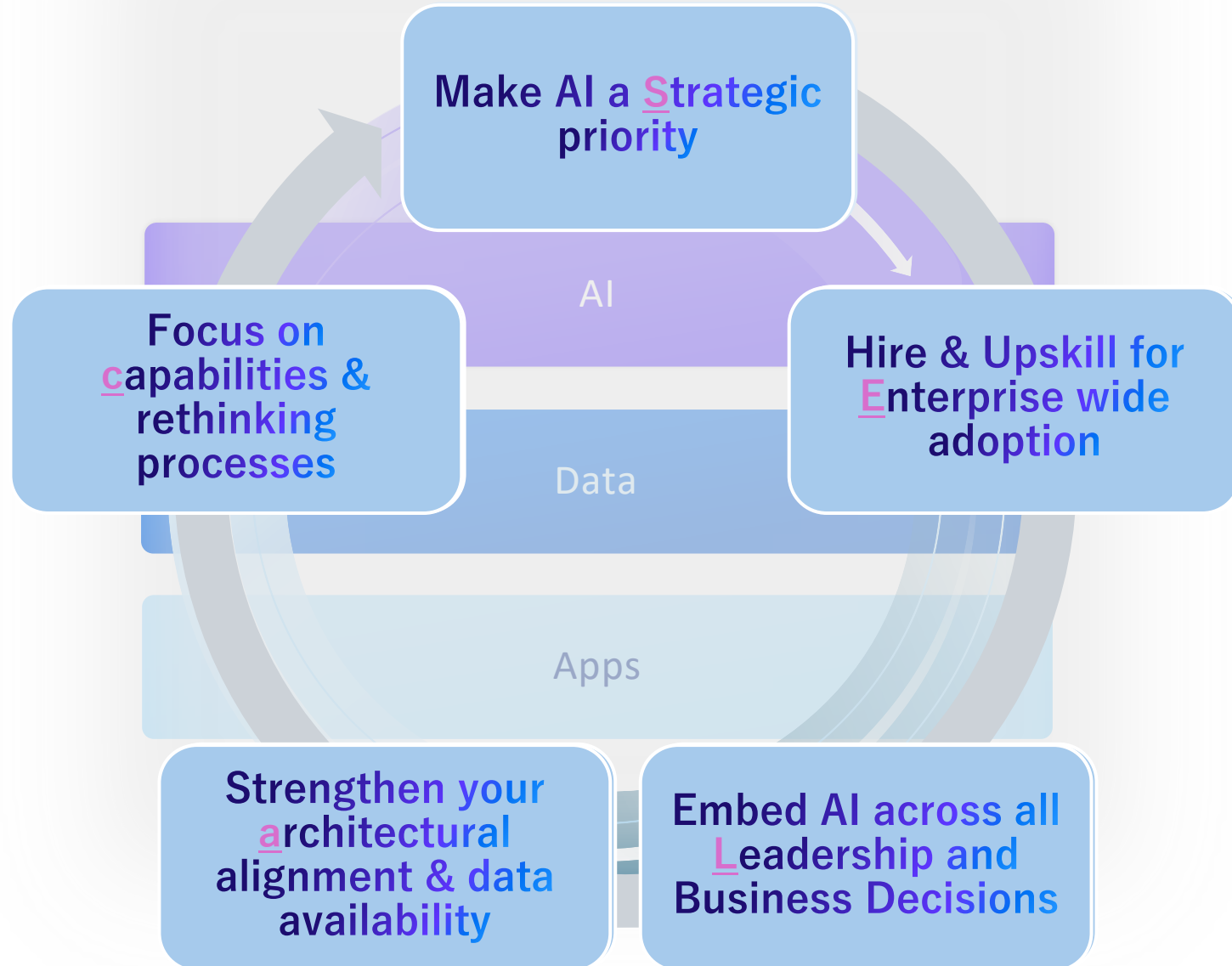
The Agentic Enterprise

- *Faster decisions - 50% of tasks in '27*
- *Less hierarchy – 30% lower cost*
- *3x Higher productivity*
- *New services*



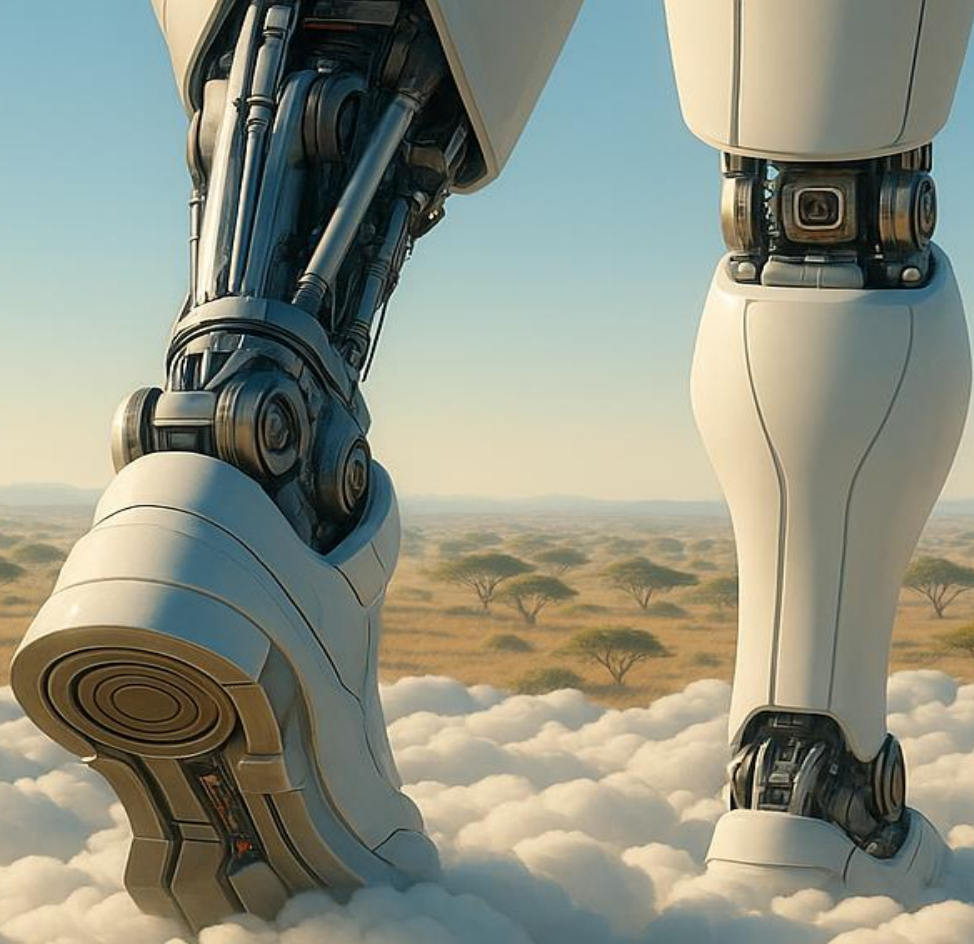
The AI-First Enterprise

SCALE to success in the Age of Intelligence



Thank you

Let's Connect



Jesper Schleimann
AI Officer, SAP EMEA



SAP Business
AI Use Cases