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Generative AI: Hype meets Reality



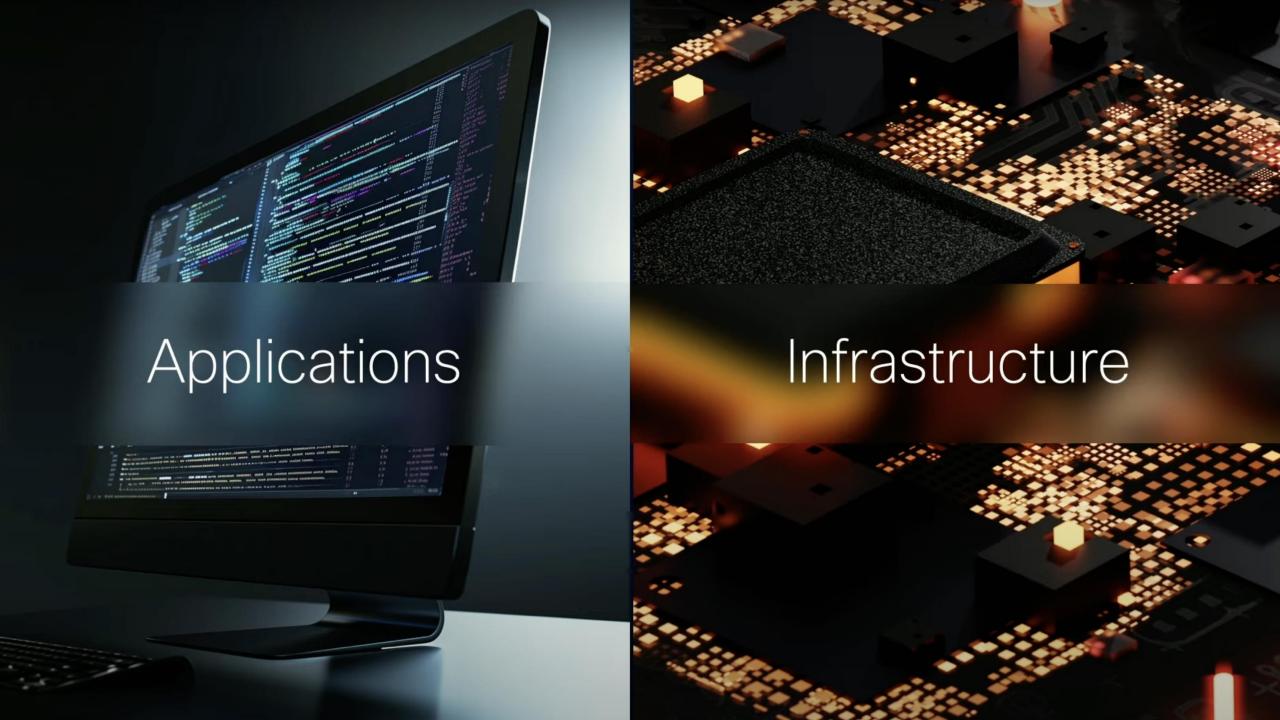
Mohannad Abuissa
CTO - Cisco Middle East & Africa
Turkey, Romania and CiS

Abundance

Scarcity

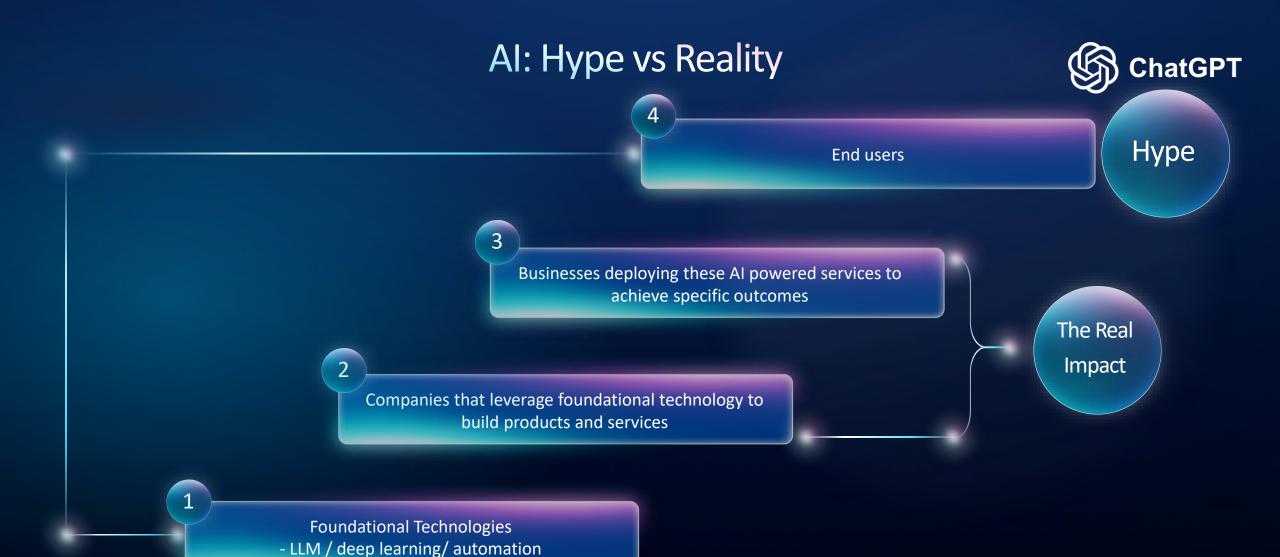












What we set out to achieve



Measure Readiness



Address Gaps in readiness



What challenges, if any, they are facing as they address these?



Current and future ROI on AI Investments

Al Readiness:

The foundational building blocks

Strategy Infrastructure Data Talent Culture Governance

Al Readiness:

The urgency to deploy AI continues

The CEO and the Leadership team are driving the urgency, closely supported by the Board of Directors and Business Unit Leaders.



Feel that urgency to deploy AI / AIpowered technologies has increased in the past six months



Companies say CEO and the leadership team are top drivers of urgency to deploy AI

Al Readiness:

Key takeaways

Global AI Readiness is flatlining/declining

Companies are investing, but gains aren't meeting expectations

The pressure to succeed is relentless





85%

Feel they have 18 months to show value or lose competitive advantage



59%

59% give it only 12 months



13%

Of companies are fully ready to capture Al's potential (down from 14%)



Gap

Between urgency and ability is especially startling



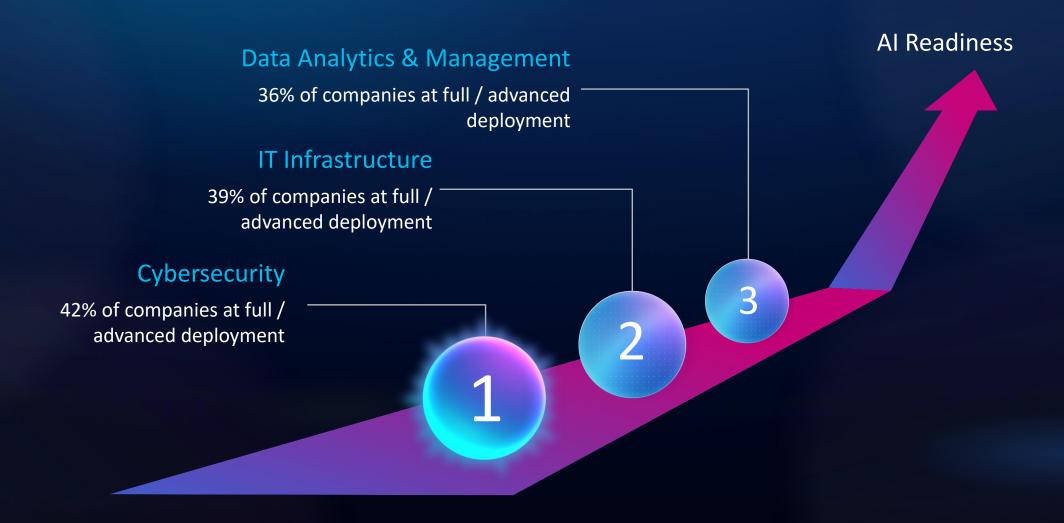
Top 3 challenges

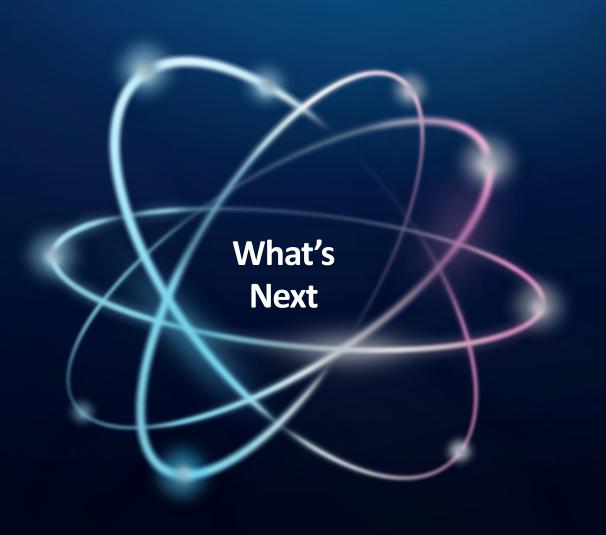
Lack of Talent

Cybersecurity Risks

Long lead times

Top areas where businesses are deploying Al





What can organizations do to boost Al Readiness?







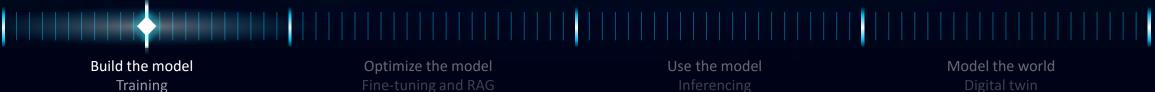












Optimize the model

Use the model

Model the world















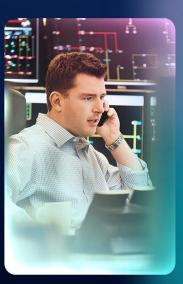
Build the model

Optimize the model Fine-tuning and RAG

Use the model Inferencing



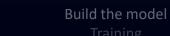




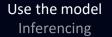








Optimize the model Fine-tuning and RAG





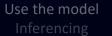


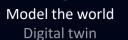






Optimize the model Fine-tuning and RAG





Al Cluster in partnership with NVIDIA

Building high-density GPU servers to the Cisco UCS family & to Cisco's AI solution portfolio



Cisco Nexus Hyperfabric for Al

Discover data-intensive use cases like model training and



UCS Accelerated

Nvidia HGX with

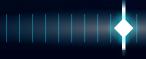
Nvidia H100 GPUs

AMD Mi300X

2 AMD 4th Gen

EPYC™ Processors

Built on Cisco Silicon One and Optics innovations



Build the model Training

Optimize the model Fine-tuning and RAG

Use the model Inferencing

Large language models →



Al tooling >



Automation >



Edge Inferencing (7B-13B Parameter)

(Inferencing

Multiple Models)





Build the model

Optimize the model Fine-tuning and RAG

Use the model Inferencing

Download the Cisco Al Readiness Report



Take the Cisco Al Readiness Assessment



