



Own your AI. Own your future.

Cihangir Kocak
Business Strategist & AI Advisor, HP



Why you need to act now!



AI is a transformative force at play



Artificial Intelligence

Is causing a wave of disruption that is changing the way we work, think, learn, and live significantly.



Idea generation

Prompting new campaign ideas

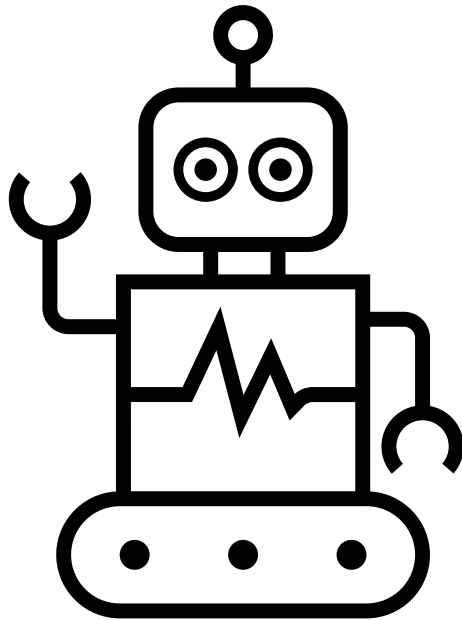


Design

Creating innovative designs

AI is advancing at an accelerating rate

AI Agents



Claude AI by AI start-up Anthropic


artificial intelligence (AI)

Claude AI tool can now carry out jobs such as filling forms and booking trips, says creator

Anthropic says model is able to carry out computer tasks - as fears mount such technology will replace workers

Dan Milmo *Global technology editor*
Wed 23 Oct 2024 13.32 CEST

Share



Anthropic, a competitor to ChatGPT owner OpenAI, is making the Claude 3.5 Sonnet model available to developers but admits it can be prone to errors. Photograph: Canadian

Implications for the Economy & Workforce



85 million
jobs replaced by AI
in the next 5 years



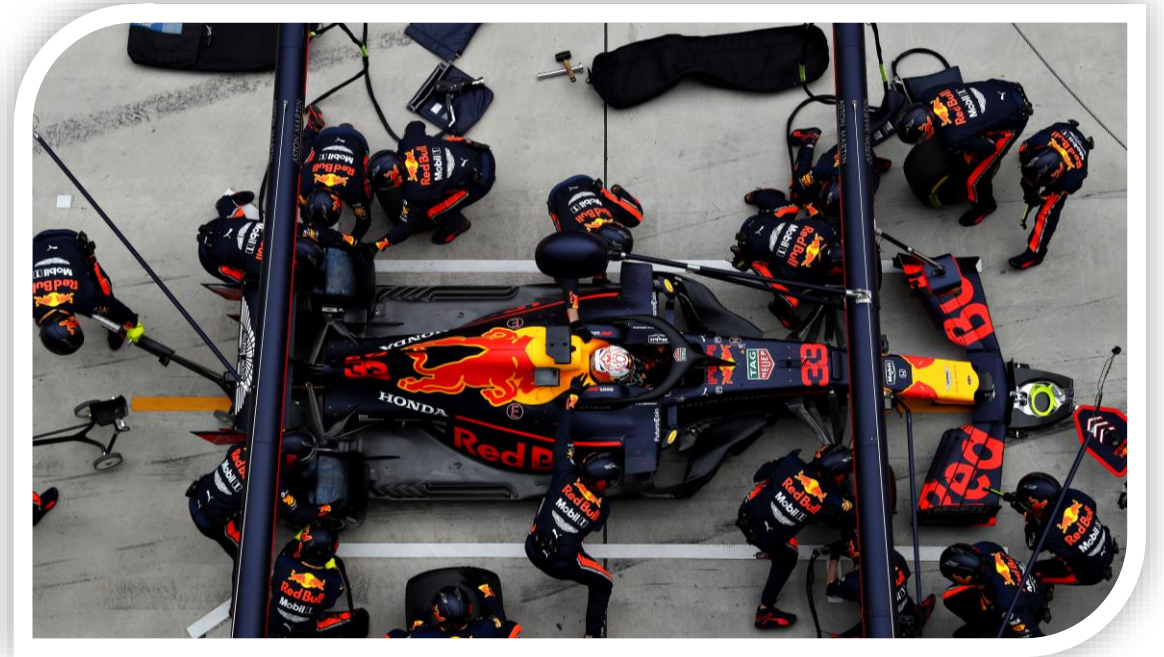
97 million
new roles created by AI
at the end of the decade





\$15.7 trillion
Expected impact of AI on the
global economy


Do you have time to wait?

- How fast does AI move in your industry
- Is there an urge in your industry
- Can you follow fast

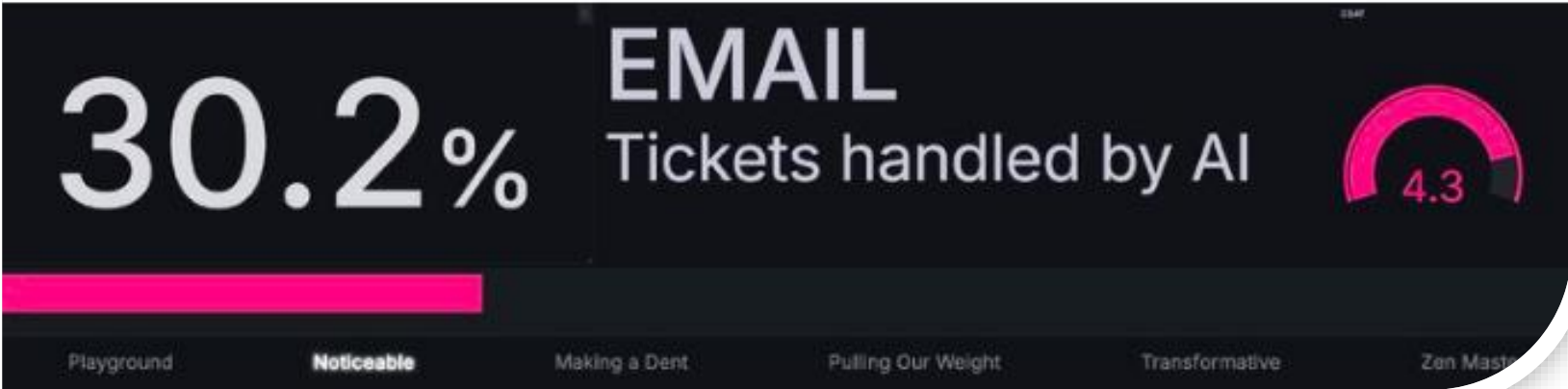


Lemonade Insurance

 **Sean Burgess** • 2nd
Chief Claims Officer at Lemonade
2mo • 

[+ Follow](#) 

Screenshot from our internal dashboard 🔥
AI already writes 98% of our policies, takes 98% of our first claim notices and handles 50% of claims instantly. Now it is handling more and more complex inquiries....and just getting started!



The screenshot displays a dashboard with a dark background and white text. On the left, a large pink bar represents 30.2%. To the right, the text reads 'EMAIL Tickets handled by AI'. Further right is a pink gauge chart showing a score of 4.3. At the bottom, a horizontal menu lists several categories: Playground, Noticeable, Making a Dent, Pulling Our Weight, Transformative, and Zen Master.

Metric	Value
AI Tickets handled by AI	30.2%
AI Score	4.3

Playground **Noticeable** Making a Dent Pulling Our Weight Transformative Zen Master



Where do you start?



Building AI capabilities?

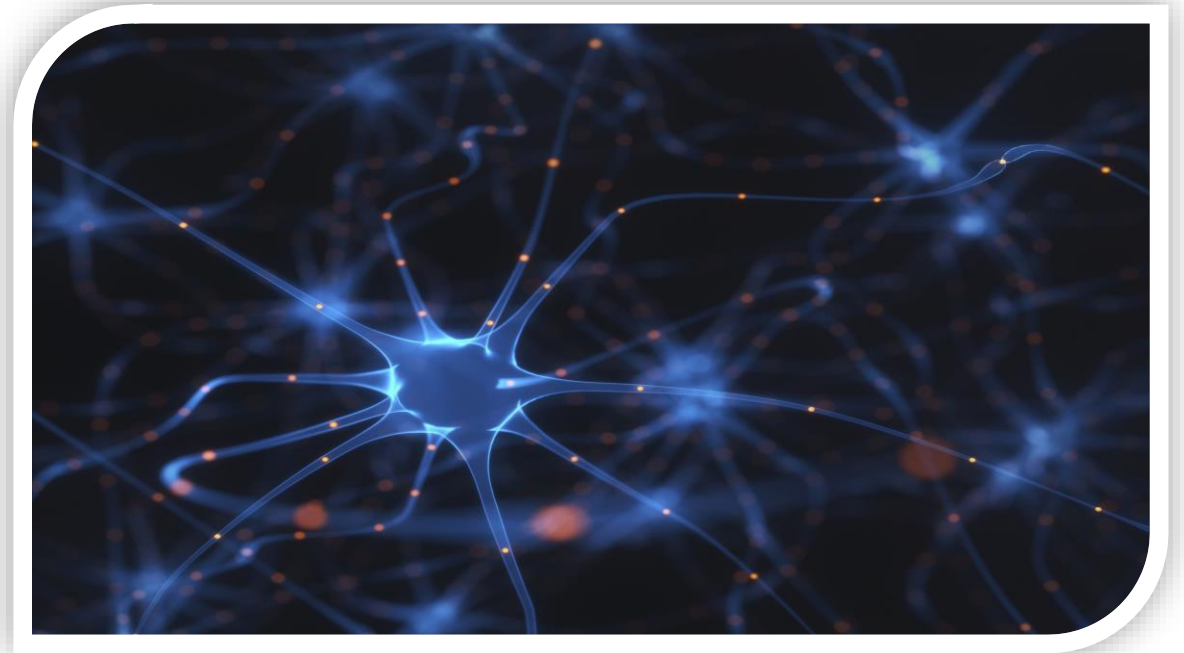
- Clear business goals
- Map out business cases for AI
- Secure buy-in
- Current situation -> Aspired situation
 - Business model
 - Data
 - IT Infrastructure
- AI is a tool, not the goal
- AI is a business project



Company culture, AI and the pitfalls

AI is not just a business or engineering challenge, it is also a human challenge

- Focusing on Technology
- Humbleness & concerns
- What you can do as a leader
 - Offer training and upskilling opportunities
 - Redefine roles
- Deskilling
- Creativity vs Gen-AI
- Critical thinking



Owning vs outsourcing your AI
Asking the critical questions.

Advantages of Cloud-based AI

The allure of AI development in the cloud and cloud-based AI services are clear.

- Accessibility
- Scalability
- Flexibility
- One stop shop: Access to advanced AI technologies, tooling, storage systems, training, specialized utilities such as bias checking and testing environments (from cloud provider or third-party service)
- Requires no upfront infrastructure costs



The trade-offs of Cloud based AI



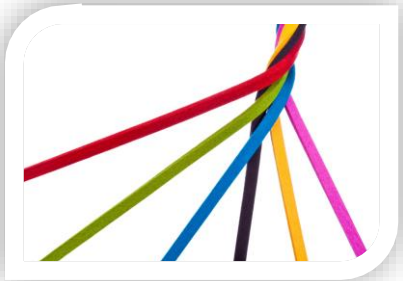
High ongoing cost



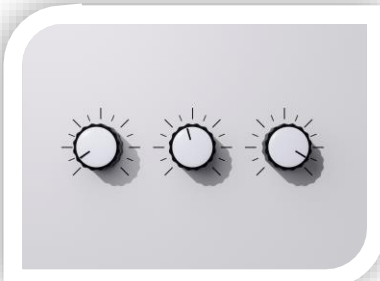
Data transfer & bandwidth cost



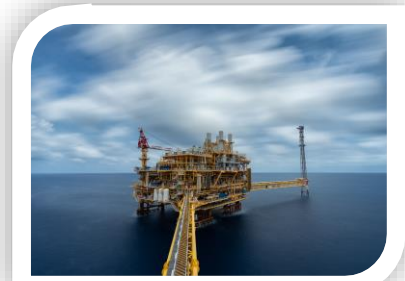
Changing terms and costs



Vendor lock-in and third-party dependency

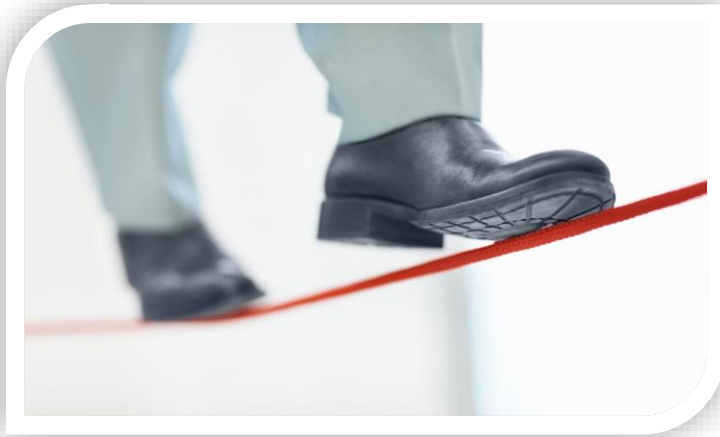


Limited customization & control



Latency & Lack of off-line access

Don't take security for granted?



The cloud is someone else's computer

- Cloud servers are a prime target for cyberattacks
- Be aware that anything you put online can become public.
- 82% of breaches involved cloud stored data



Competitive advantage?

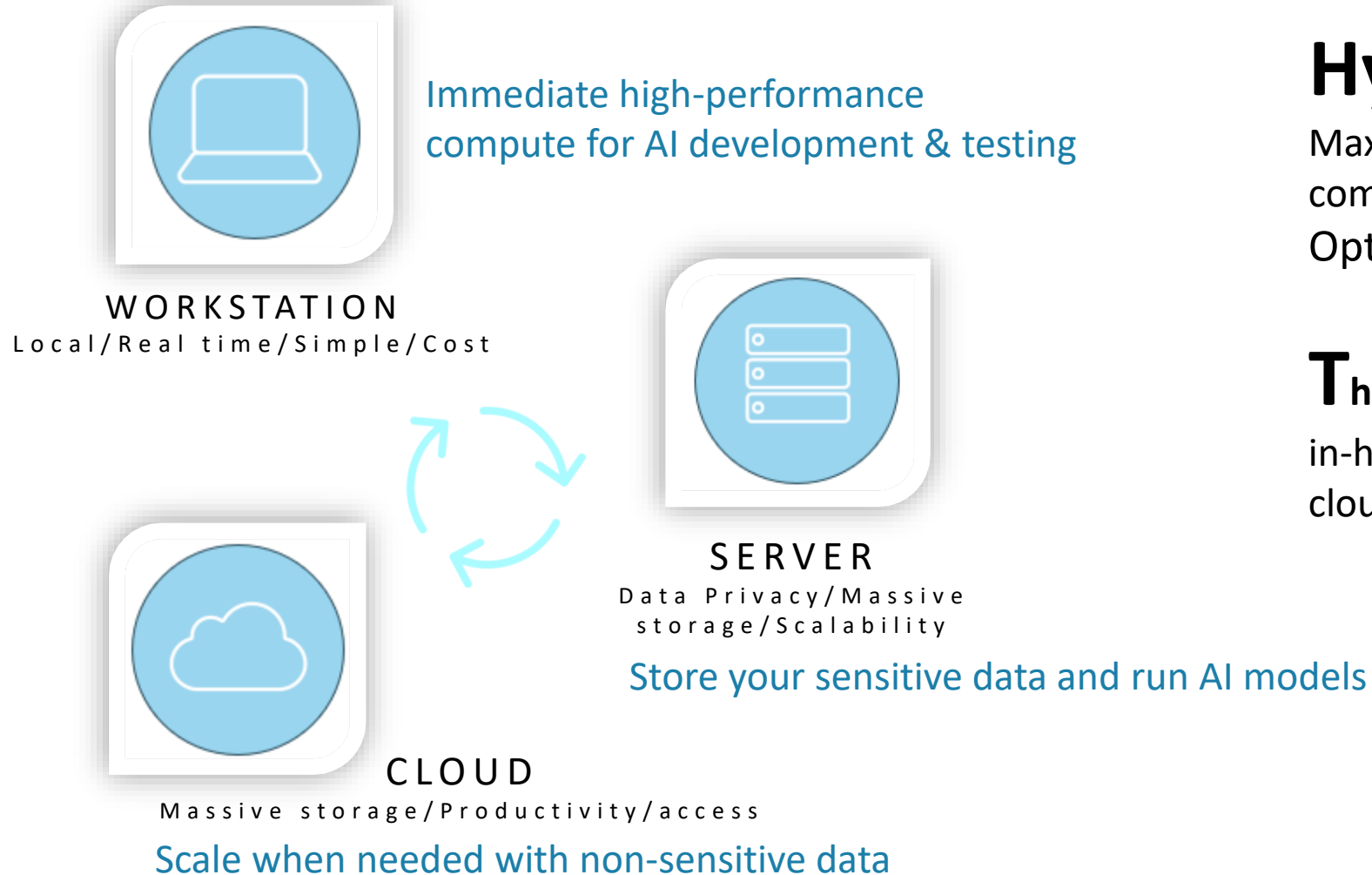
- Who really owns and controls this AI and whose interest does it serve?
- How is your data saved / used?
- Are you not aiding your competition?
- How are you getting a competitive advantage with a tool that everyone can use?



Increase in cloud repatriation

- 83% of CIOs in 2024 plan to move their data and workloads from public cloud to on-premise to lower risks and meet privacy laws.
- LLM's– Open Source vs Closed Source

The solution is hybrid computing



Hybrid Computing

Maximize the efficiencies of each type of computing resource

Optimize Cost, Time and Security

The key is keeping what's critical in-house while leveraging the cloud for its strengths.

Owning your AI isn't just a technical decision, it's a **strategic** one!



Your AI serves your interests exclusively



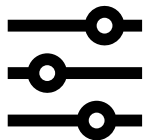
Prevent aiding the competition and gain a real competitive advantage



Critical data and insights stay in-house



Full control over the security of your sensitive data



Tailor the AI to your specific need without compromise



Minimize risk



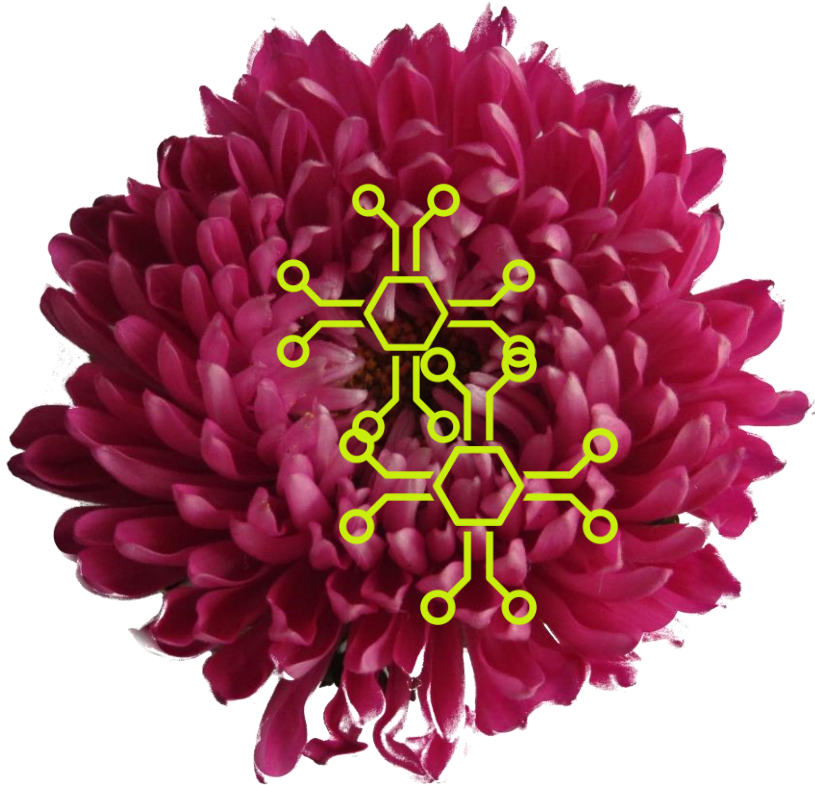
Long-term Cost control: avoid future price hikes



With a hybrid infrastructure you do not need to choose between security and scalability

Real world business cases

Deliflor – Research & Development



Advance sustainable cultivation initiatives for breeding

Deliflor – Optimizing cross-breeding



Easily 6x faster analytics
From 45 minutes to a couple of minutes.



More time for innovation and an increase in time-to-market



No more outsourcing of workloads



IP Safeguarded with in-house compute



Quicker project fulfillment



Improvement in employee happiness

MedicalVR – Innovative healthcare start-up

Patient 3D Visualizations to advance complex surgical outcomes

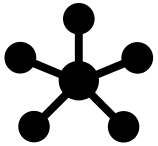
- Digital twin of the patient
- Dynamic visualization of the airways, arteries, veins and segments of the lungs.
- Currently in use at 9 hospitals
- Optimize surgical plan
- Minimizing unexpected risks and complications
- Spare lung tissue and speed up surgery time



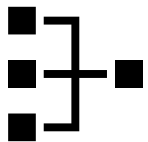
MedicalVR – Aiding surgeons



Model training from several days to 4-8 hours. Resulting in shorter development times and freeing up resources to explore new ideas.



Several models can run in parallel, faster iteration and speeding up validation process for medical device certification.



Easy to deploy edge device and seamless integration in existing IT infrastructures. HP Z2 Mini for local inferencing and visualizing the patient's digital twin



Real-time insights while maintaining patient privacy



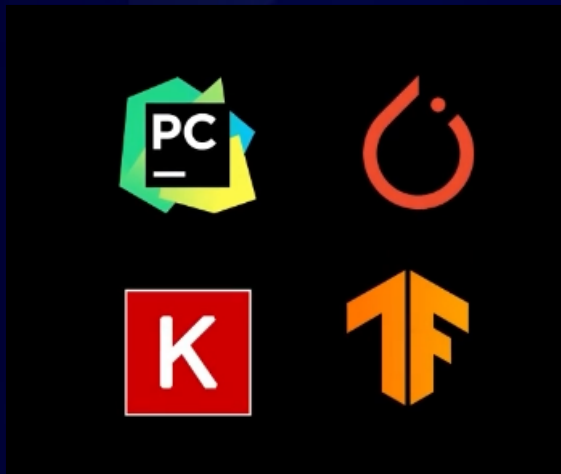
We build workstations, software & tooling for complex AI workloads on the Edge



The Z by HP AI Solutions in development....

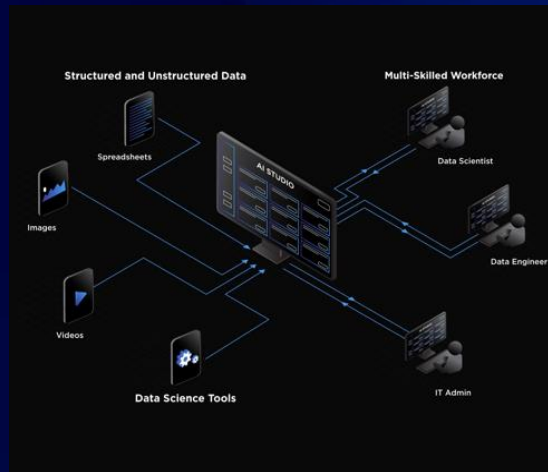
AI Creation Center: the world's most comprehensive workstation solution for AI development.¹

Z by HP Data Science Stack Manager²



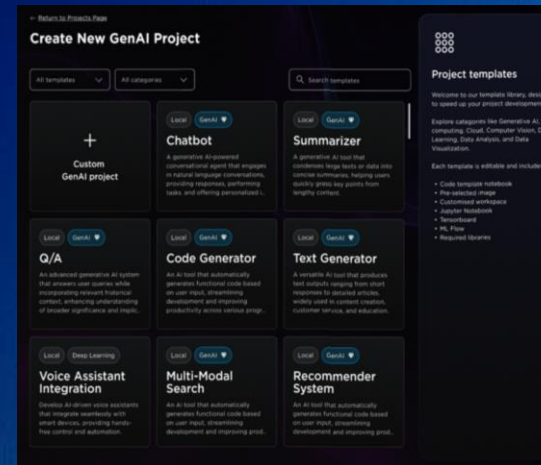
Preloaded software stack

Z by HP AI Studio^{3,4}



Centralizes model development and collaboration

Z by HP Gen AI Lab⁴



Customizable generative AI blueprints and Galileo integration

Z by HP Boost^{4,5}



On-demand and shared GPU compute

Z by HP AI Workstations



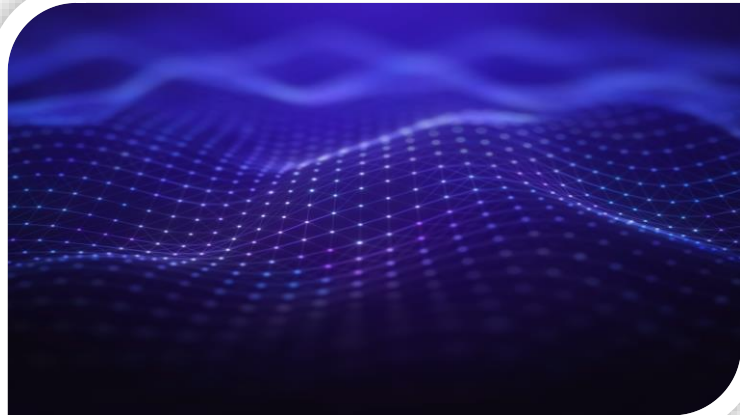
Equipping the New Era of AI

Users in the US, Canada, and UK may be considered for early access.

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Start small, start now & own your AI

Transform, innovate, lead



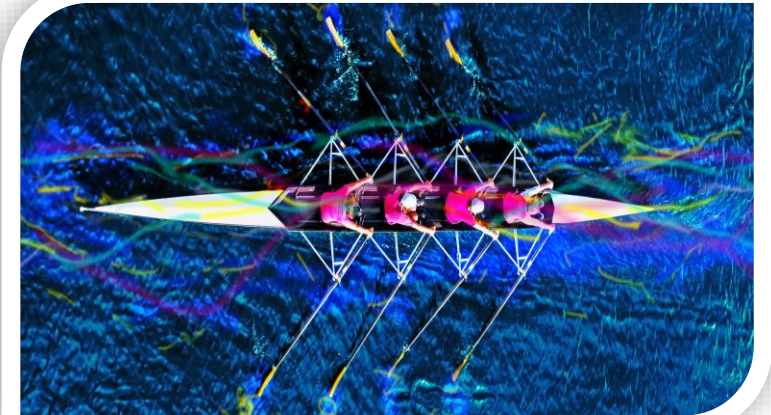
Embed AI across operations

Start by identifying areas where AI can automate repetitive tasks, enhance decision-making, and provide actionable insights.



Focus on innovation

Map out the customer value chain. Develop new AI-based products and services that meet evolving customer needs and open new revenue streams.



Lead with a strategic AI vision

Invest in AI technologies, train your teams to collaborate with AI, ensure they see it as an augmentation of their expertise

Let's create a future together, where AI is a force for good, transforming industries and improving lives

THANK YOU



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