



The Pragmatic AI Journey: From Vision to Value

RAHUL PATHAK

VICE PRESIDENT, DATA & AI GO-TO-MARKET,
AWS



An aerial night view of Amsterdam, showing the city's architecture and streets illuminated by streetlights. The sky is a deep blue with wispy clouds. A semi-transparent dark grey box is overlaid on the image, containing the text 'WORLDSUMMIT AI' on the left and 'AMSTERDAM' on the right.

WORLDSUMMIT AI

AMSTERDAM



Five European businesses
adopt AI every minute

49% AI adoption in NL

Booking.com

60%

Reduction in
operational cost

99.99%

Enhanced reliability

100M

API requests handled
daily



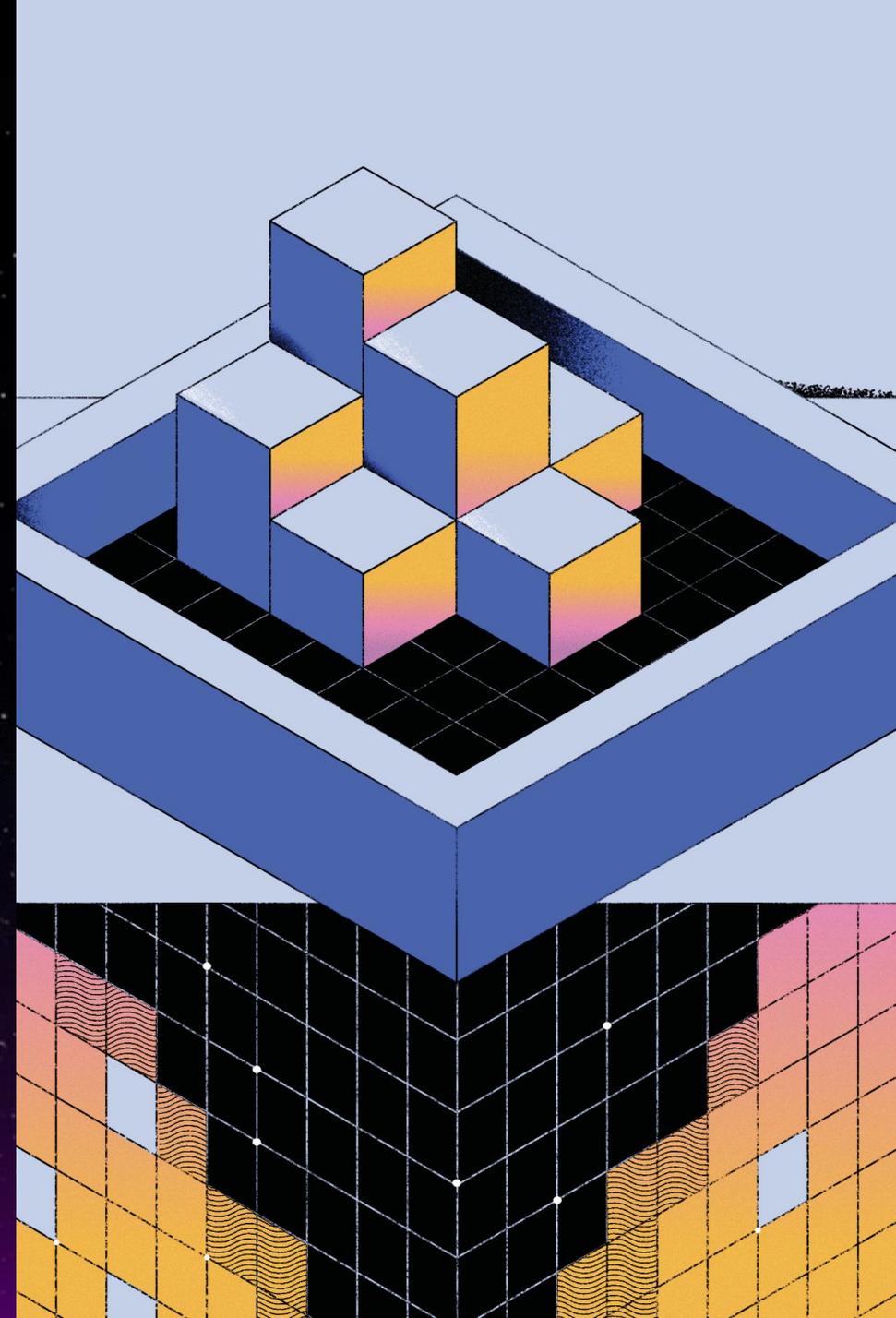
100,000

Lines of code

12%

Automating repetitive
tasks

Fundamental pillars of
the generative AI
mindset



PILLARS OF THE GENERATIVE AI MINDSET

Working backwards from
business outcome

Data as your
differentiator

Discipline equals
freedom

Lean in or be
left behind



Working backwards from
business outcome



Data as your
differentiator



Discipline equals
freedom



Lean in or be
left behind

AstraZeneca 

43,200

hours reclaimed

Working backwards from
business outcome

Data as your
differentiator

Discipline equals
freedom

Lean in or be
left behind

ERICSSON 

50%

global telecom traffic managed
using AWS generative AI

Working backwards from
business outcome

Data as your
differentiator

Discipline equals
freedom

Lean in or be
left behind

kovecta

Security

As the foundation

Working backwards from
business outcome

Data as your
differentiator

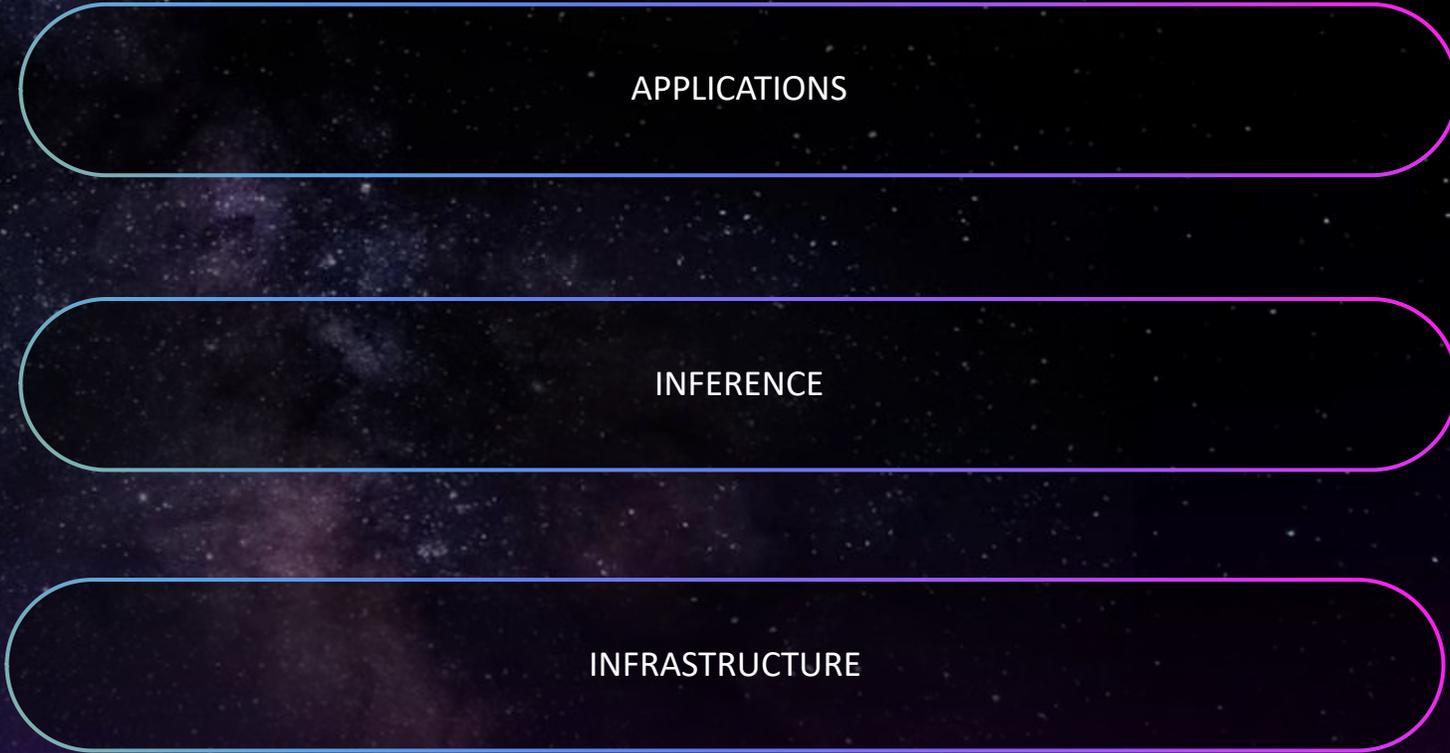
Discipline equals
freedom

Lean in or be
left behind

AI and Agents are transforming everything

AWS AI Stack

INTERFACES & PROTOCOLS
(MCP/A2A)



DATA

NEW

Amazon Bedrock AgentCore

A set of services to deploy and operate highly capable agents securely, at scale using any framework and model

AVAILABLE IN EMEA



bunq

97%

Support

47 seconds

Response time

38

Languages



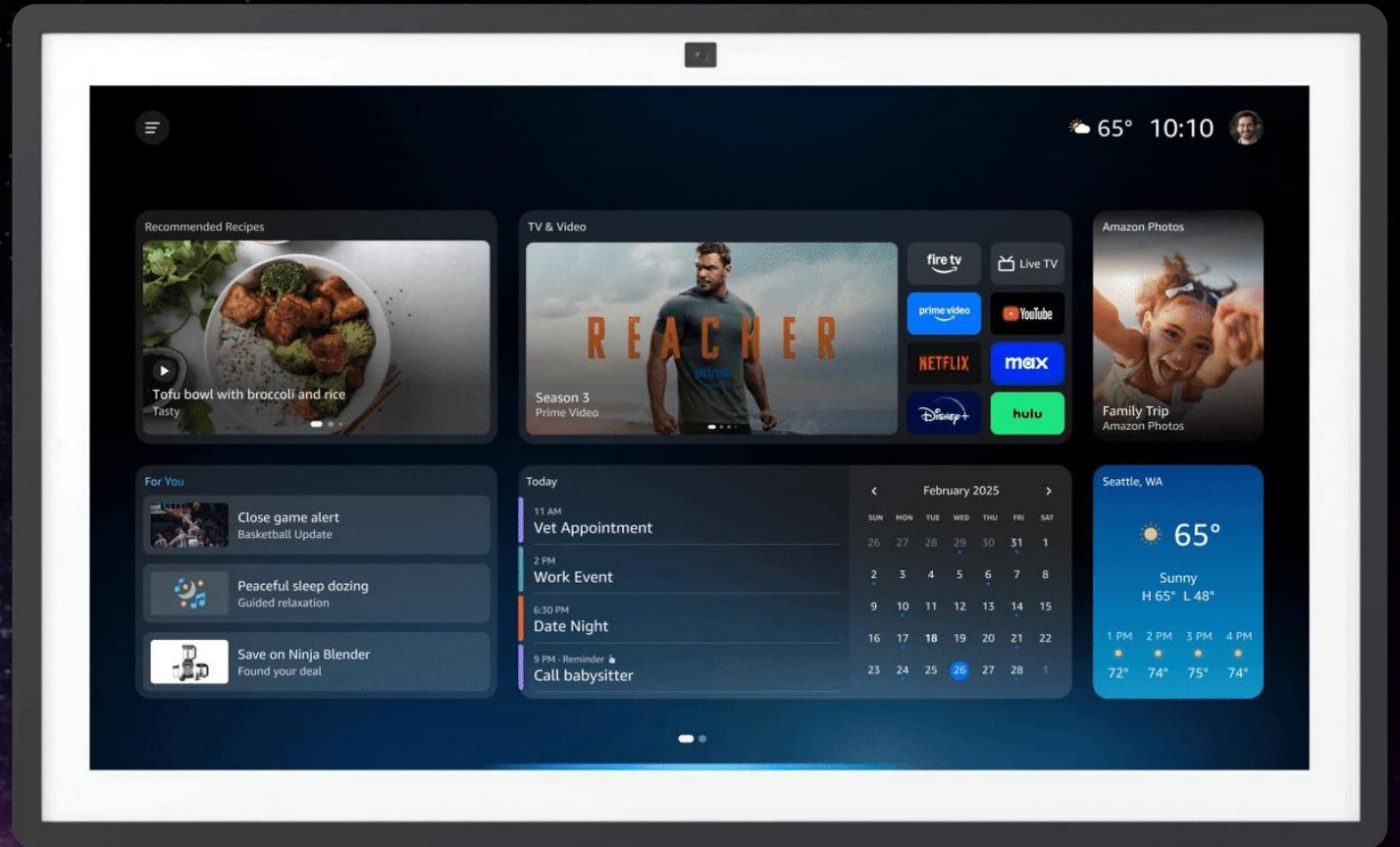
Transforming incident
management with AWS

01 / Faster, Smarter
Incident Response

02 / Real-Time Attack
Discovery

03 / Secure, Compliant
AWS Integration

alexaplus



How is our *Agentic Strategy* differentiated?

Open Model, Source,
Framework, Standards

OPEN

Secure and Resilient
by Design

ENTERPRISE

Solutions for Buyers,
Tools for Builders

ADAPTIVE

KIRO

The AI IDE for prototype to production



Amazon Quick Suite



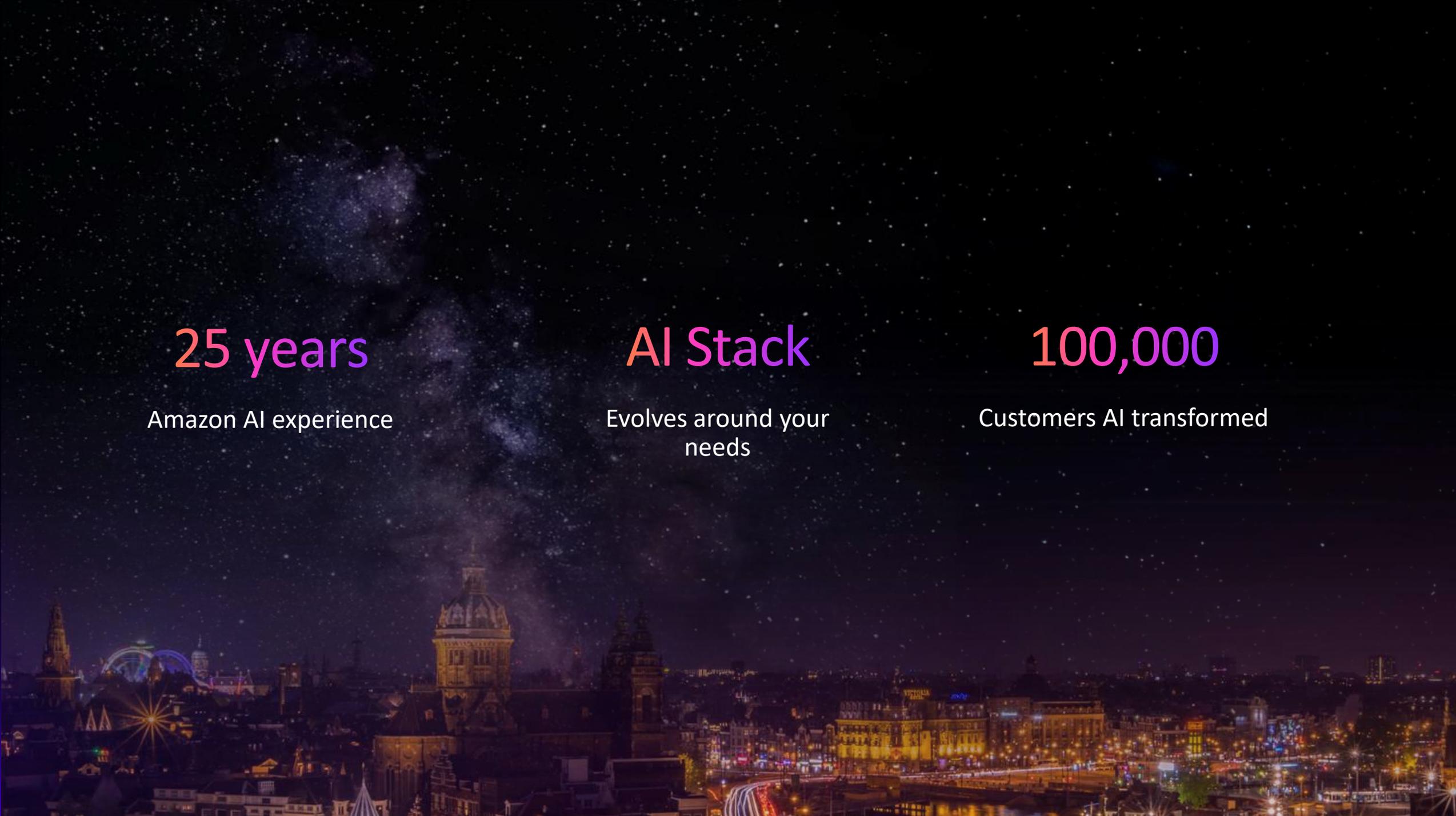
Information and content



Research and analysis



Automation

A composite image featuring a cityscape at night with various buildings and lights, overlaid with a view of the Milky Way galaxy in a dark night sky. The city lights are concentrated in the lower half, while the galaxy spans across the upper half.

25 years

Amazon AI experience

AI Stack

Evolves around your
needs

100,000

Customers AI transformed

