

Vision made to matter—Let us help transform it into a reality

<u>Female Led Boutique Healthcare Consulting firm consisting of</u>
Harvard and MIT Alumnae Team

### THE ROLE OF BIG TECH GIANTS IN REIMAGINING THE FUTURE OF HEALTHCARE

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### Ideal AI backed healthcare ecosystem

Role of big tech giants

The race amongst the big tech giants

Agenda

Focus on Amazon's potential (build or buy)

Impact on consumers/patients and providers in the future

**Questions** 

What would an ideal Al backed healthcare ecosystem look like in the future?



# What is the role of big tech giants in establishing a potential healthcare ecosystem?



	Alphabet	amazon	Ś	Microsoft
Strengths	Google Cloud     Verily Life Sciences     Al data analytics	<ul> <li>Amazon Web Services</li> <li>HIPAA-eligible voice assistant</li> <li>Amazon Care</li> <li>PillPack</li> </ul>	Apple Watch     Research functions     Apple Health Records     iPhone consumer base	Azure     Microsoft Genomics     Health Bot
Weaknesses	Initiatives fragmented across divisions	Many projects still in nascence	Mixed clinical effectiveness of Apple Watch     Limited to iOS	Lack of consumer-facing services
Opportunities	Remote patient     monitoring or research     via Fitbit     EHR market disruption     Precision medicine	Health insurance disruption     Broad-scale telehealth service     Medical supplies delivery	Remote patient monitoring     Health system partnerships     Healthcare payments	Precision medicine Population health Clinical decision support Chatbot market dominance
Threats	Consumer trust     Data security     Competition in the wearables space     Cloud competition	Consumer trust     Data security     Cloud competition     Healthcare voice tech market competition	Consumer trust     Data security     Competition from low-cost wearables	Consumer trust     Data security     Cloud competition

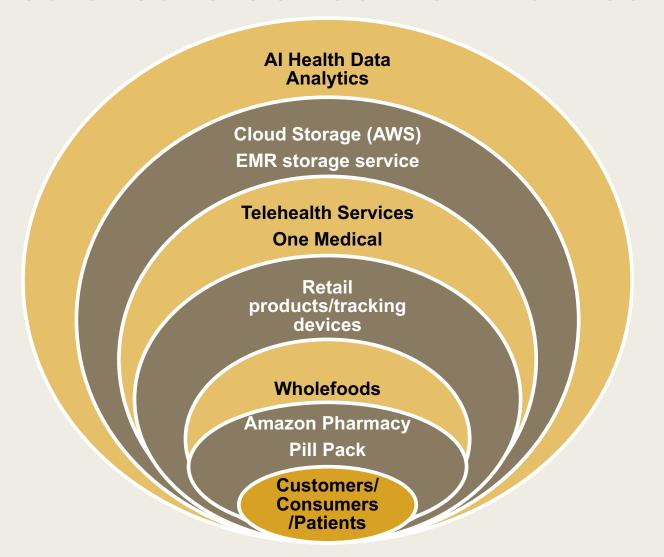
INSIDER INTELLIGENCE

Source: Company filings

Who has the potential to win the race to capture the consumer market in healthcare amongst the big tech giants?



# Amazon: Potential for capturing healthcare consumer market





# **Amazon: Acquisitions** and Facts

#### **Acquisitions**

- One Medical 2022 (\$3.9 billion)
- Pill Pack online pharmacy 2018(\$1 billion)
- Whole foods –prime now-2017 (13 billion)

#### **Facts about One Medical**

- 188 clinics
- 700,000 patients
- Physicians and staff to support care
- \$60 Billion allocated to One Medical to scale



Net worth \$1299.02B 200 million prime members

How will this race impact the consumers/patients and providers in the healthcare system in the future?



### **Questions**





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## THANK YOU