



Render Health

Digitizing healthcare processes and payments
in emerging markets

Healthcare Challenges in Emerging Markets



African Market

Over 85% of healthcare facilities not automated, using paper processes



Fragmented & Manual Process

Archaic process leads to errors and tragic loss of patients' life. Transfer of patients' records is infeasible.



Low Health Insurance Penetration

Low incomes of average citizen makes purchase of health insurance tough. More than 80% uninsured in Nigeria

Minimum Wage  \$46

Average Insurance  \$9/month



Poor Decision Making

Incomplete health records hinder stakeholders' abilities to make informed decisions about patients and their communities



Solution

Problem

Improving payment & patient Care

Solution

Unstructured Health data.

Payment for healthcare Service.

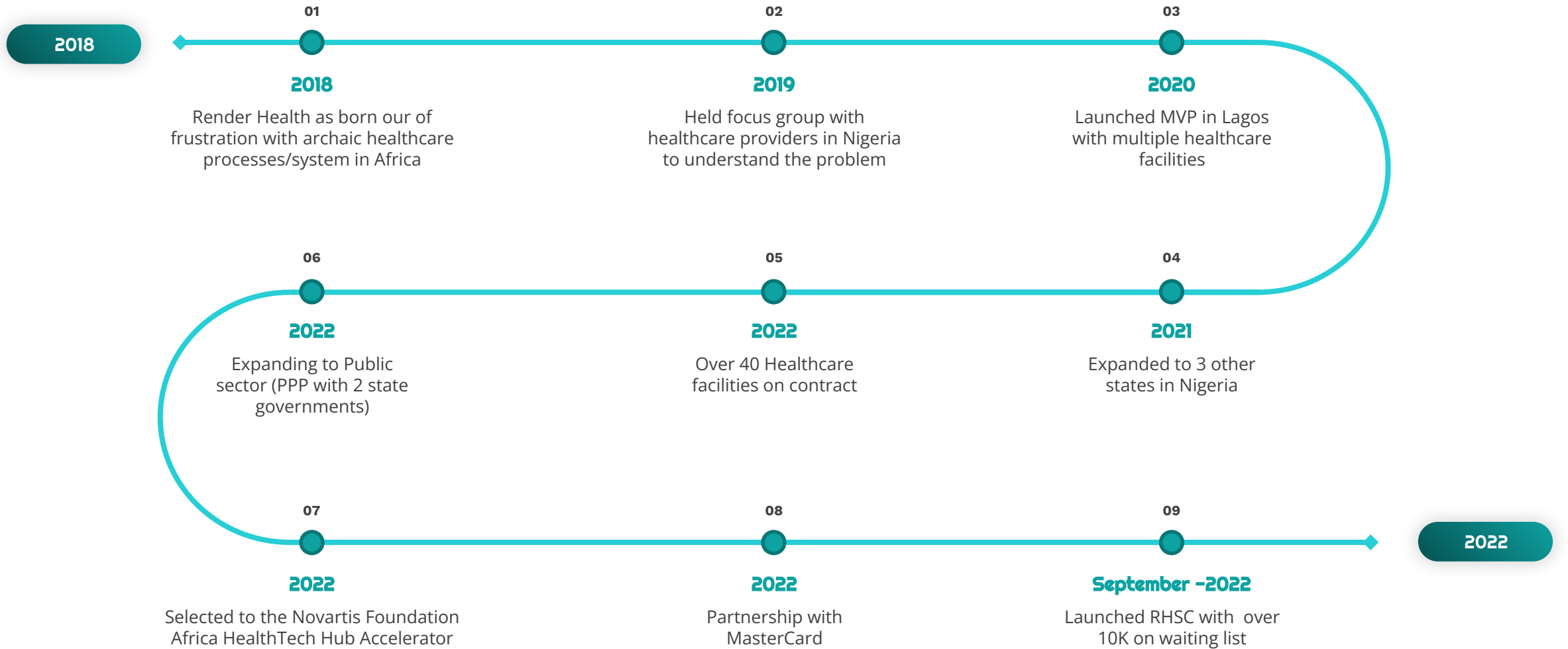


Financial inclusion for healthcare payment with Render Health Saving Card (RHSC)

Structuring Health Data for Patients and Healthcare Providers/Facilities.



Our Milestones



Our Future

2023

Expand RHSC to diaspora market

01

2023

Expansion effort to Rwanda

02

2023

Telehealth service with Nigerian Army

03

2024

Expansion efforts to Kenya and Ghana

04





Unique Value Proposition

Render Health Savings Card (RHSC)

A health insurance alternative, similar to a Health Savings Account (HSA), giving value to patients. It allows them earn interest, save on healthcare spending and access to credit.

Patient Control

Giving patients access and control of the health data. (Putting patients at the center)

All Access Healthcare

Usability cutting across of access of healthcare including pharmacies, traditional and non traditional healthcare provider



Our Traction



Consultation with the Bill and Melinda Gates Foundation on Digital health in Nigeria



Moorkeji Innovation fund grant

Our Specialties

Since 2019, In Nigeria



40+ Healthcare Facilities



General Medicine



Pediatrics



Physiotherapy



Dermatology



Rheumatology



Hematology



4 Operational States in Nigeria

5K+

Patient Registered

Nigerian Army Telehealth

Private Public Partnership

Novartis Norrsken Accelerator

2

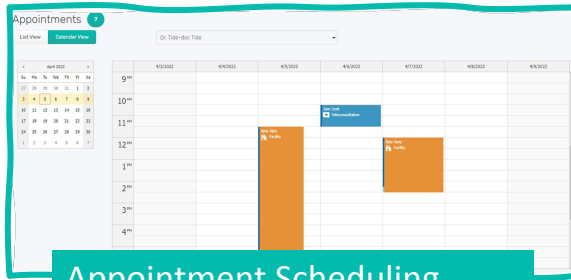
State Government



Dashboard

Homepage Overview

Overview



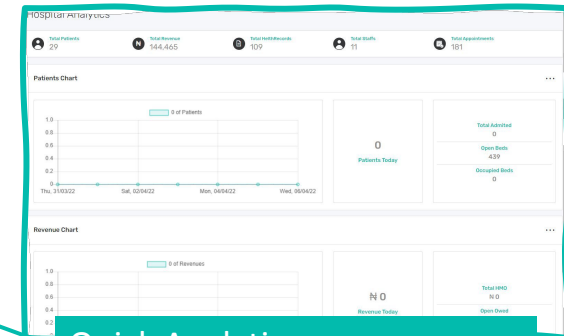
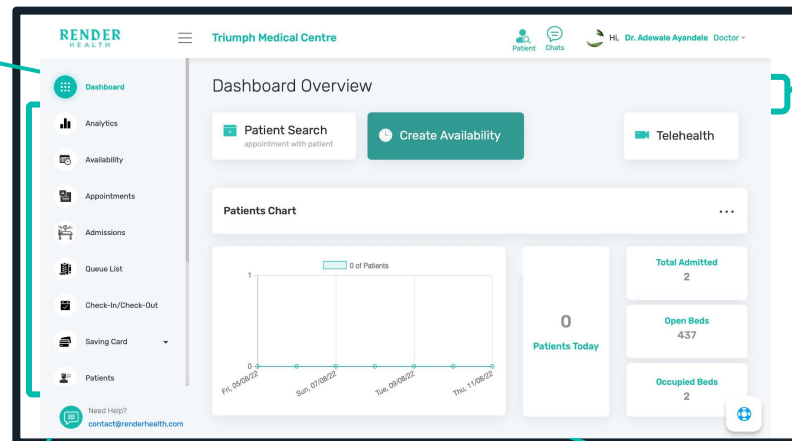
Appointment Scheduling

The Start Teleconsultation form includes a close button (X) in the top right corner. It has a 'Patient Name' field containing 'James Patel' and a URL field containing 'https://awstest.renderhealth.com/join_call/DeJSSrUJLP'. A 'Start Meeting' button is located at the bottom.

Teleconsultation

- Queue List
- Check-In/Check-Out
- Patients
- HMO
- Billings

Sidebar Navigation



Quick Analytics

Overview

Social History

Social History Detail

SOCIAL HISTORY	OPTIONS	COMMENT
Tobacco Usage/Smoking	Heavy	...
Sexual History	Active	...

Medical History

Pharmacy

Search Inventory (Optional)

Lignocaine

LOCAL ANAESTHETICS

Form

2xly 2%

Strength

2 - 4%

Patient Bio

RENDER HEALTH | Triumph Medical Centre | H. Dr. Siddheshwar Doctor

Back to Patients | Immunizations | Social History | Family History | Allergies | Add Medical Record

Donald McDonald

DATE	WARD/CLINIC	DOCTOR NAME	MEDICAL RECORD NUMBER	View Detail
14 April 2021	Triumph Medical Centre Facility	Dr. David Test	MRN: 984023107	View Detail
12 April 2021	Triumph Medical Centre Facility	Dr. David Test	MRN: 662674868	View Detail
12 April 2021	Triumph Medical Centre Facility	Dr. David Test	MRN: 968472046	View Detail
09 February 2021	Triumph Medical Centre Immunisation	Dr. David Test	MRN: 203472390	View Detail
28 January 2021	Triumph Medical Centre Facility	Dr. David Test	MRN: 458456284	View Detail
27 January 2021	Triumph Medical Centre Facility	Dr. David Test	MRN: 3750898303	View Detail
07 January 2021	Triumph Medical Centre Facility	Dr. Navin account	MRN: 383956595	View Detail
29 December 2020	Triumph Medical Centre	Dr. David Test	MRN: 2327033707	View Detail

Previous Page | Page 1 of 1 Pages | Next Page

General Info | System Review | Examination | Laboratory Results | Medications | Imaging Documents | Physiotherapy | Record Activity

View Information

- 0:00 per Minute
- 0:00 per Minute
- 0:00 per Minute
- 0:00 per Minute
- 0:00 per Minute
- 0:00 per Minute
- 0:00 per Minute

Records



Dashboard

Overview

Admissions

Occupancy Status

439 Total Beds | 436 Open Beds | 3 Occupied Beds

In-Patient Covid-19 3 Admitted Patient

Name	Date of Birth	Sex	Patient Status	Date of Admission
Mr. Lulu Yoder	10 March 1932 (90.0 years)	Male	Dr. Yoder-aka-Fake	02/01/19
Mr. Lulu Yoder	10 March 1932 (90.0 years)	Male	Dr. Yoder-aka-Fake	02/01/19
Mr. Adam Pikel	04 March 1992 (26.1 years)	Female	Dr. Yoder-aka-Fake	02/01/19

In-Patient

RENDER HEALTH Triumph Medical Centre

Manage Members/Patient

Name	Patient ID	Date of Birth	Action
Wm. Zeme Deme	PATIENT-123456789	---	View Record
Miss Zame Deme	PATIENT-987654321	01 Apr. 1992	View Record
Mr. Jacob Test	PATIENT-123456789	01 Mar. 1994	View Record
Mr. John Test	PATIENT-987654321	01 Jan. 1992	View Record
Dr. Test Test	PATIENT-123456789	01 Feb. 1992	View Record
Mr. JAS Test	PATIENT-804234100	22 Jun. 1992	View Record
Mr. Lulu Yoder	PATIENT-892514011	10 Mar. 1932	View Record
Dr. Ajay Aja	PATIENT-547690258	03 Jun. 1907	View Record

Search Patient

First Name:

Surname: Date of Birth:

Patient ID: --QB--

File No: --QB--

Search Patient

Patients Directory

Mr. Lulu Yoder

View Record

- View Billing Info
- View Record History
- Schedule Appointment
- Check In Patient
- Admin
- Remove Patient

Electronic Medical Records

Dashboard

Savings Card

Overview

RHSC Number **RENDER HEALTH**

Enter RHSC Number

Enter

Start Claim

RENDER HEALTH Triumph Medical Centre

Start Claim

ajay bodara 9694 0164 23 **₹ 130,222**

Select Tariffs Select Tariffs

Triumph Medical Centre

View Claim

Claim ID: 5366695045 Facility Name: Triumph Medical Centre Submitted By?: David Test

Claim info

DATE	CODE	DETAILS	PAID AMOUNT	AMOUNT
2022-07-15 07:19:54	NHS-010-001	Specialist Initial Consultation	N 0	N 1500

Claim Received 15-07-2022
Claim Review 13-08-2022
Claim Pending

Process Claims

OTP Verification

Please enter the one time password to verify your account
Please Check +23481653353131

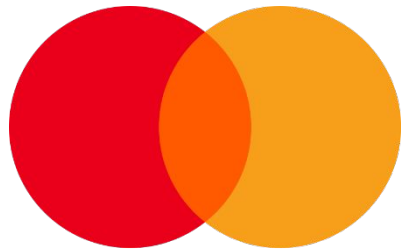
4 6 7 9 2 8

ENTER

Didn't get SMS? Resend

Secured Authentication

Partnership



mastercard



OYO STATE
THE PACESETTER STATE



NOVARTIS

The Novartis
Foundation



PROVIDUSBANK



Our Impact

Alternative saving option for patients



No gap in patient health data from pharmacy to healthcare center

Access to better healthcare

Opportunity for credit to pay for healthcare services



Market Size



1.34 Billion
Total Patients in Market



\$11 Billion
Projected Market size by 2024



Over **600M Uninsured** and paying out pocket with **no discount** in Africa

Ghana

Nigeria

Kenya

Rwanda



African market



Business

Annual Subscription Fees

Yearly licensing fee
(Healthcare Facilities, Merchants)

Received payments from 16 Facilities till date*

Per Item Fees



Claims processing
fee (Facility,
HMO)



Teleconsultation
fee
(Facility)



Private Public
Partnerships with
State Governments



Discount from
RHSC
Merchants

Partnerships

Working with Pharma, NGO's
and Governments



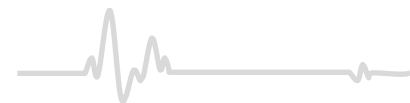
Revenue



Comparison Charts

- Pricing
- Customer Service
- Patient Portal
- Telehealth
- Health Insurance Claim Service
- Patient Fintech Service

	Helium Health	Talamus Health	Vezeeta	Render Health
Pricing	Per Consultation	Per Consultation	Per Consultation	Variable Pricing Plans
Customer Service	Extremely Slow	Extremely Slow	Mostly Virtual	Dedicated CRP per Hospital
Patient Portal	✓	✗	✗	✓
Telehealth	✓	✗	✗	✓
Health Insurance Claim Service	✓	✗	✗	✓
Patient Fintech Service	✗	✗	✗	✓



Our Ask



Hospitals with Interest to donate medical equipment



Partnerships with Pharma Companies with interest in Emerging Market

\$ 3m



Increase private public partnerships



Expansion of marketing initiatives and presence



Scale infrastructure resources to support our growth



Customer Acquisition



Our Advisors



Abhisek Chatterjee

Solution Design Lead
@ Novartis GDO

Vast amount of experience working with team to build health technology product



Dr. Leke Pitan

Former Commissioner of
Health, Lagos State

Honorable Commissioner for Health in Lagos State, Nigeria from 1999 to 2006. He is passionate about improving healthcare access and the quality of life of people in Africa.



Gregory Quinet

Executive Director, Robin & Doug Shore
Entrepreneurship & Innovation Center.

Managing Partner at Synistics,
Inc./Quinet Analytics LLC



Management Team



Babajide Oke

CEO & Founder

Babajide has several years of experience working in the biotech industry. Part of the team that worked on the Ebola Vaccine, several Oncology & Infectious diseases clinical trials across the United States.



John Shoboiki

CMO

John has 10 years working in the IT space. John is highly specialized with marketing and business strategy, and its implementation across various industries



Olatide Omojaro

CTO

A doctoral candidate at Georgia tech, Olatide is experienced in the fields of robotics and intelligent machine design. Olatide has worked as a specialized software research engineer with various Fortune-100 companies.

