

Tracking The Lifecycle Of Medical Inventory

Winner of the Innovate UK SMART GRANT award



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Scope

- Introduction to Encode health
- The current challenges
- How Al relates to supply chain management in healthcare
- Current progress and Awards
- Future Developments





Introduction to Encode Health



Encode Health have merged electronic health records and mobile inventory management.



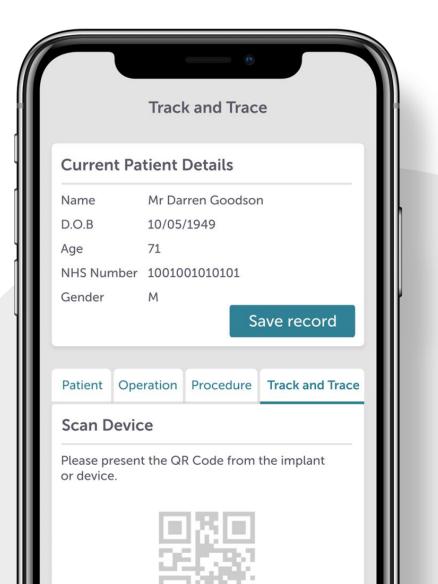
Using a mobile device medical inventory can be scanned and tied directly to a patient's medical record.



"Encoding" improves patient safety whilst saving time and space through efficient inventory management.



Integration to current health record systems is provided.





Introduction to Encode Health

Inventory is "Encoded"

Inventory scanned into **Encode Platform**

Al applied to forecast Supply chain demand

Live dashboards for relevant stakeholders

1

2

3

4













Data sharing via **secure permissions** to match clinical workflow to supply chain



Use of AI to create the world's only repository for all medical devices with UDI's and analytic data that can be used in real time



The Current Challenges

Hospital
Supply Chain
Management

(Supply)



Lack of visibility between hospitals

and medical suppliers.



Supply chain inefficiencies,

Encode can save hospitals \$millions.



Supplier increased

CAPEX, due to inaccurate stock holdings.

Healthcare Professionals

(Demand)



Patient safety-

Implant provenance and recalls



National registries and e-portfolios compliance



Cancelled procedures due to lack of inventory



Lack of patient feedback on device failures and deficiencies

How Al relates to supply chain management in healthcare





Application of predictive analytics to clinical workflows on local and national levels



Al generated repository gives intelligent insights into optimising medical device supply chain



Medical supplier profitability stretched:

Device usage forecasting allows for accurate and lean inventory holdings

Intelligent contracts monitored in real time allows supplier to tailor their offerings and services



Medical device Marketplace

Central device storage for grouped institutions

Increased inventory holding, ordering and supply chain efficiencies

Underpinned by AI predicted clinical demand

Current Progress and Awards





Aesthetic clinic management system

Surgical department management system

Automated post market surveillance dashboard for medical device manufacturers



Al generated repository

NEW products populated with AI augmented OCR

Automatically populate the relevant information into the Encode Health platform



Medical supplier CAPEX reduction:

Suppliers can monitor and manage inventory levels, track sales and usage of devices

Accurately forecast asset usage in the field



Medical device Marketplace

GS1 Standards

Scan4safety

GIRFT



Current Progress and Awards

Awarded the prestigious Innovate UK SMART Grant





2023 Health 2.0 Las Vegas Winners:

- 1. Leadership
- 2. Visionary
- 3. Organisation



Winner of Covid Competition from over 800 participants



Winner of European Medical Insurance Grant (Axa)



Winner of R&D European Innovation grant for validation



Future Developments

Hospital
Supply Chain
Management

(Supply)



The main intermediary for suppliers

Virtual warehousing and shared stock holdings



Suppliers identify opportunities for product improvement or new market introductions.



Supplier decreased
CAPEX, due to
accurate stock holdings
and asset usage in the
NHS

Healthcare Professionals

(Demand)



Live implant provenance creating a device marketplace



Live registries and e-portfolios for compliance & greater engagement



Automated analysis of inventory, clinical outcome data for improved patient safety



Faster medical trials and Research optimisation

Platform for **predictive** & **personalised** care pathways



The Team - With Much Gratitude, Thank You!

The Encode Team has a unique blend of clinical, **commercial and specific medical device experience** bringing knowledge and insight into a complex healthcare environment.



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CTO