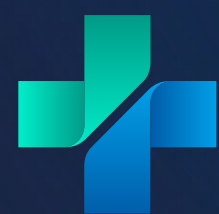


START-UPS SHOWCASE



Christoffer Ekstrom
CEO
AI Medical Technology



AI Medical
Technology



Developing diagnostic innovation





OUR FIGURES SPEAK FOR THEMSELVES

Dermalyser already works

Less about numbers,
more people





Linnea's story

a **cautionary** tale



Was told her skin
lesion was **benign**

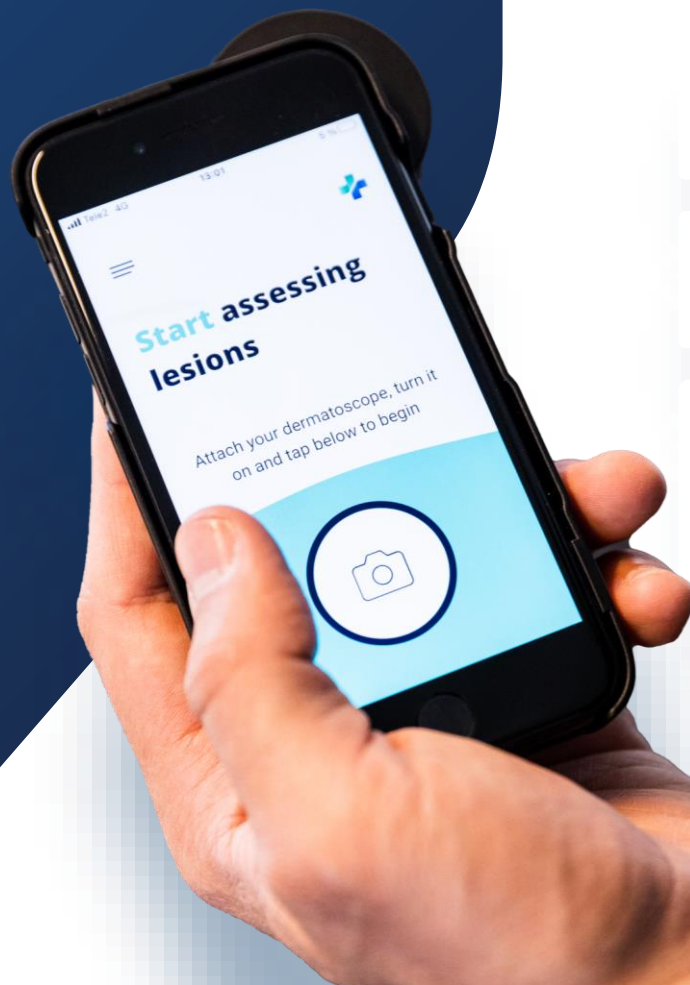
It was malignant
melanoma

The worst could
easily have happened



OUR COMMITMENT TO INNOVATION

Is helping to stop
this **curable disease**



60,000

People losing their lives to
Melanoma skin cancer

Families losing a loved one

Times where **an early diagnosis
might have made all the difference**



WITH EARLY AND ACCURATE DIAGNOSES

Melanoma has a >99% cure rate*

Misdiagnosis is the difference
between **life** and **death**

That cure rate is derailed by:

Diagnostic
uncertainty

Missing knowledge
and experience

Lack of diagnostic
devices

Bias, inaccuracy
and human error



Clinical Trial #1

2022

Prospective Clinical Investigation

Multi-center Prospective Clinical Trial

- ✓ 241 Patients
- ✓ 37 Primary care centres across Sweden

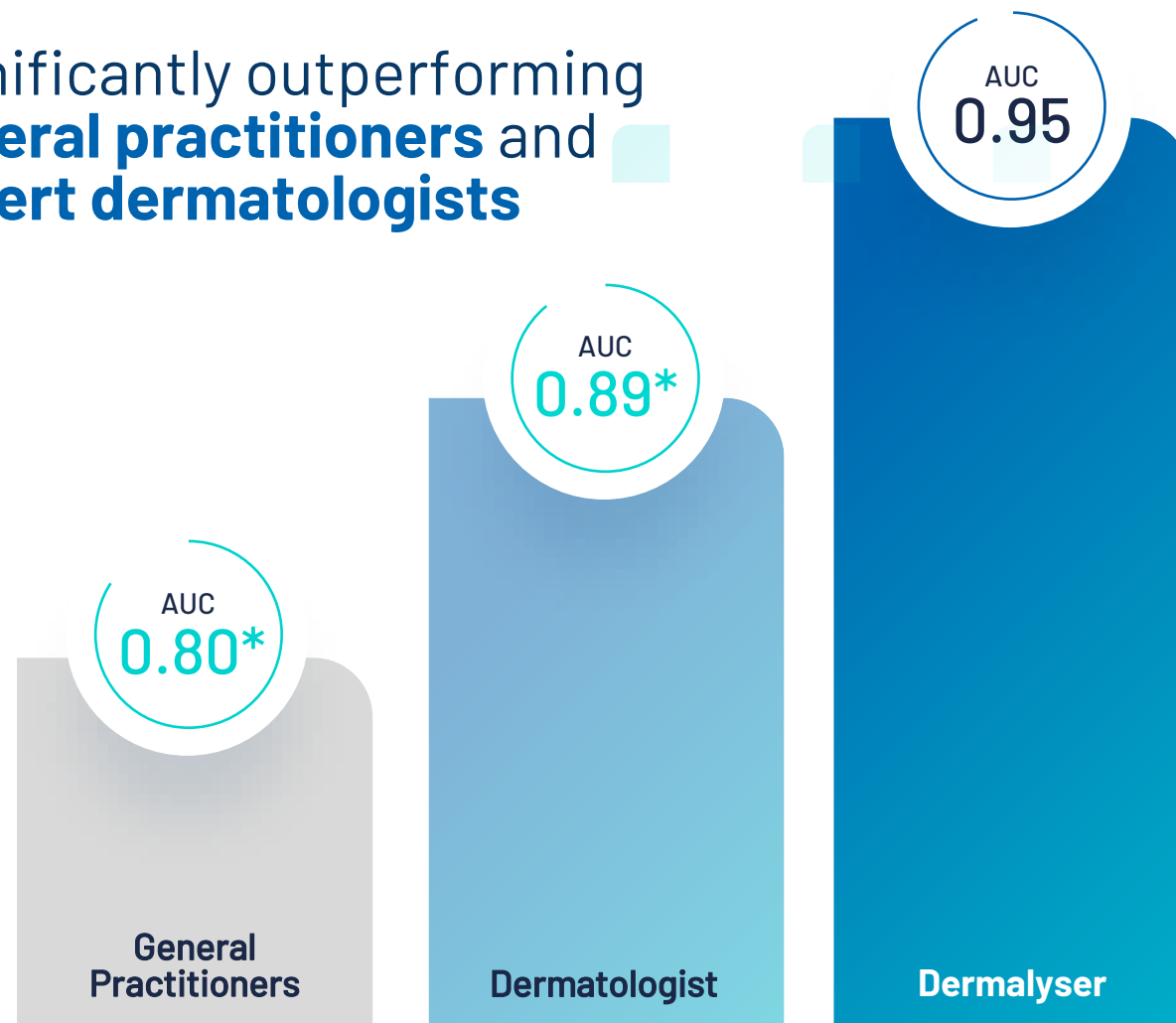
better than general practitioners

4x

better than dermatologists

2x

Significantly outperforming
general practitioners and
expert dermatologists



The more accurate the **AUC** value, the lower the **NNE**, which means far fewer unnecessary procedures or misdiagnoses for patients



Dermalyser

a class IIb medical device

- enabling physicians to make fast and accurate diagnoses for their patients



Minimising
misdiagnoses
& overdiagnoses



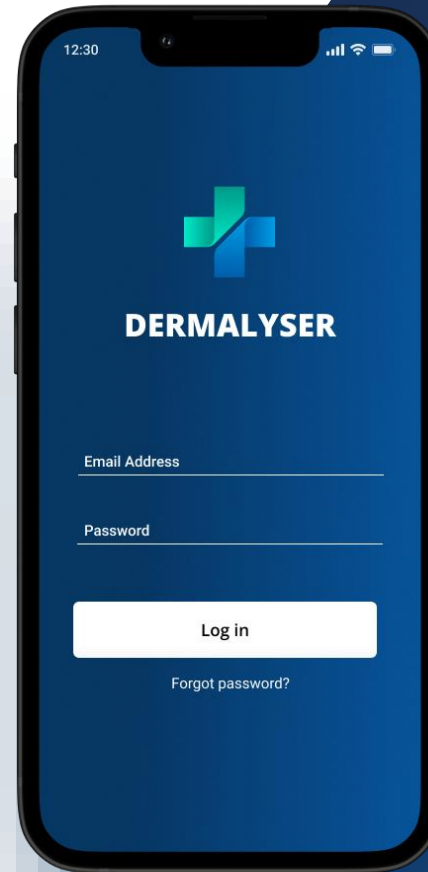
Reducing
unnecessary
excisions



Eliminating
unnecessary
referrals

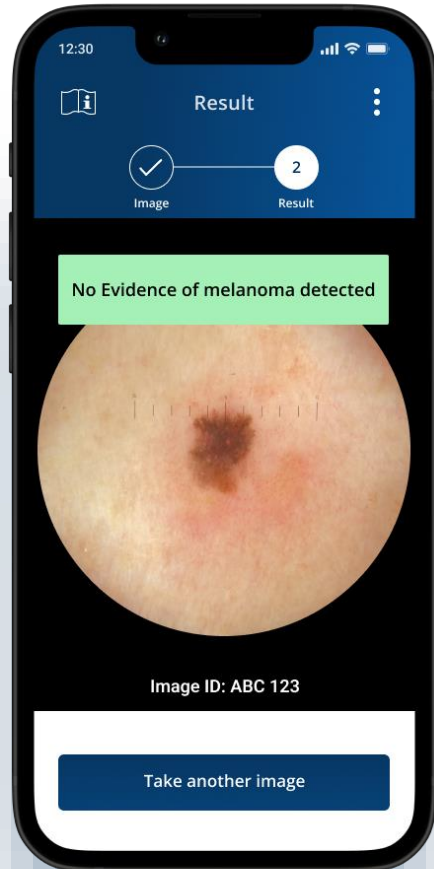


Streamlining
healthcare
efficiency





Market & Business Model



Shortage of **dermatologists** in Europe and the US

Need for **medical devices** in primary care

Diagnostic uncertainty in primary

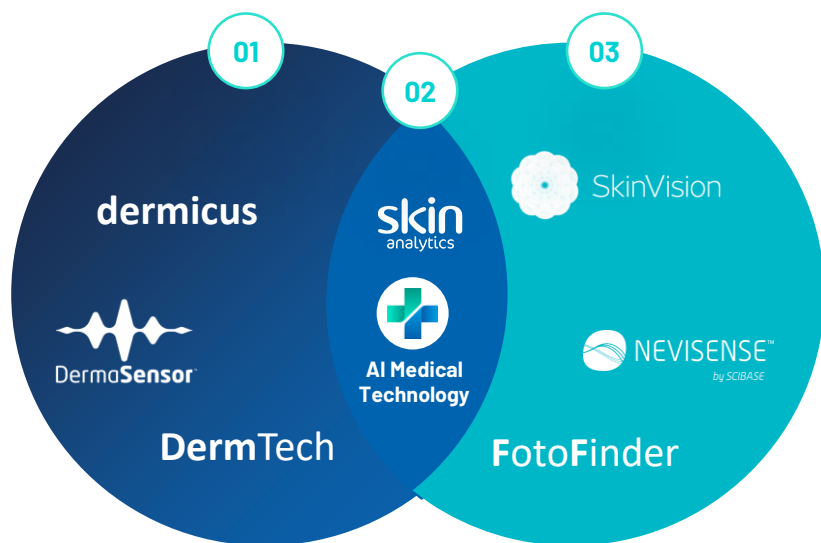
Our **SaaS solution** will be sold B2B and direct to healthcare providers

It's a fully **scalable solution model** and distribution

Subscription-based **annual payments** for full application

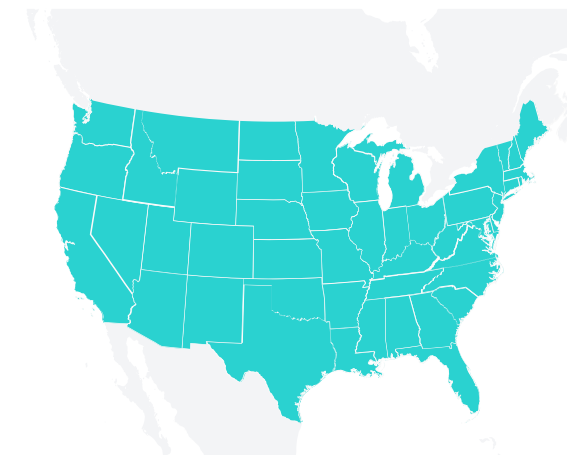


There's no real competition

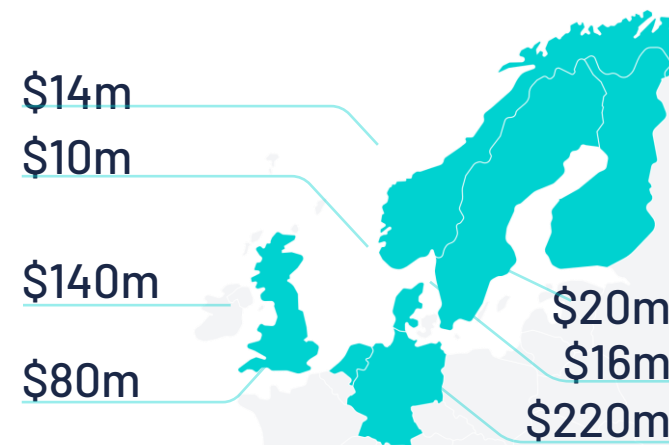


- 01 Same customer but different solution
- 02 Direct competitor
- 03 Different customer but similar solution

\$5 bn
US Market



€1.4 bn
European Market



\$6.5 billion GlobalMarket



COLLABORATIONS



**Karolinska
Institutet**



REGION
VÄSTRA GÖTALAND
SAHLGRENSKA UNIVERSITY HOSPITAL



LINKÖPING
UNIVERSITY

AI
S W E D E N



Stockholm
University

TECHARENAN

Winners of the 2023
Business Award

AIDA

Analytic Imaging
Diagnostics Arena



The AI Medical revolution



Is going to
help healthcare
kill cancer



JOIN US

And **do your part**
to transform skin
cancer detection

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