HEADLINER Building the next generation of health products — **Precision Consumer Health**



Aquil Harjivan R&D Head - Digital Health **Bayer Consumer Health**

















CITY PARTNER





Consumer Health

Top Brands











Dermatology







Allergy and Cough & Cold









Digestive Health







Alka-Seltzer



Nutritionals













Health Care Evolution





Rise of Digital Health

Personalization health mega-trends take off

COVID ACCELERATES SELF-CARE





44%

started using **new devices or apps** to help manage their conditions (90% have had a positive experience!)





60%

want to use tech more for **communicating** with HCPs and managing conditions





30%

are now getting **treatment at home** instead of going to their healthcare provider's office

MARKET OPPORTUNITY GROWS



200 billion

health-related search on Google per year



80%

of consumers are more likely to purchase when brands offer personalized experiences



11 B\$

global self-testing market by 2030



64 B\$

growth in wearable tech market by 2024 -- up 137% from 2019



Today's Barriers





Bayer's Approach











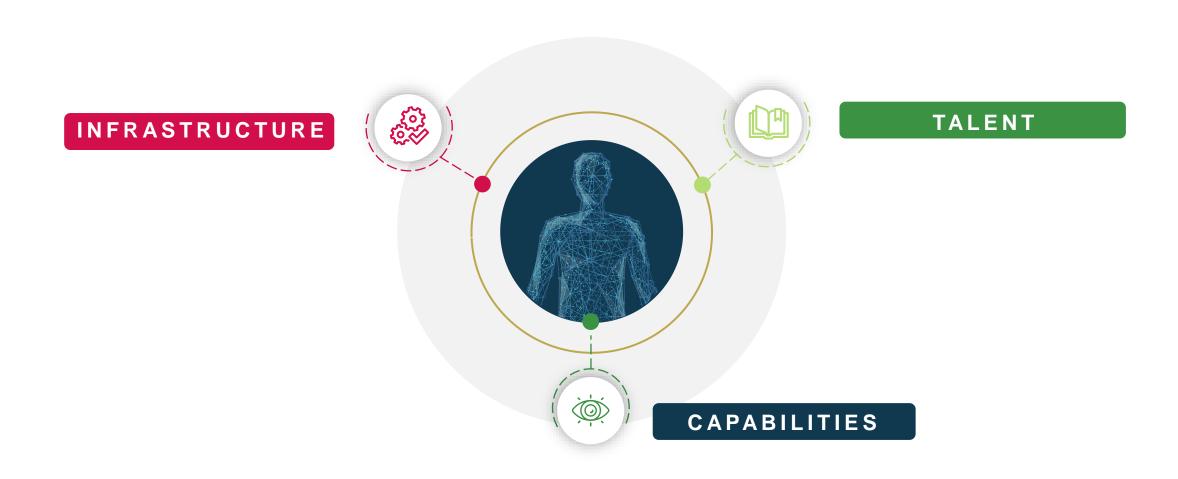






Unlocking the value of data







Critical pillars for success – just the beginning!

