

= The New York Times

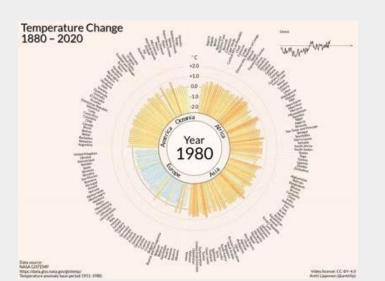
OPINION GUEST ESSAY

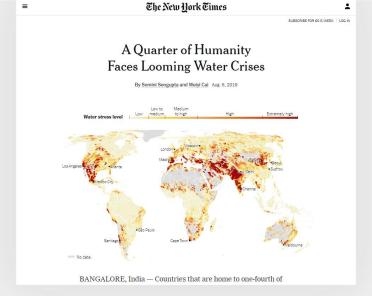
### The Fires in Greece Are a Terrifying Warning

Aug. 27, 2021



#### **Today**, Our impact on the planet is tracked.





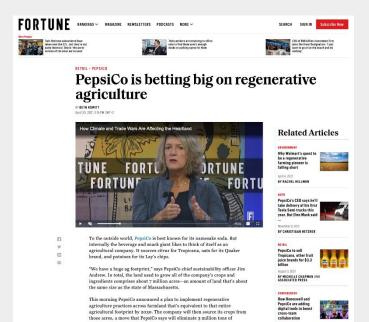
Ehe New York Times

OPINION GUEST ESSAY

#### The Fires in Greece Are a Terrifying Warning

Aug. 27, 2021

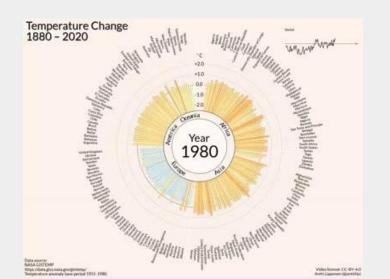


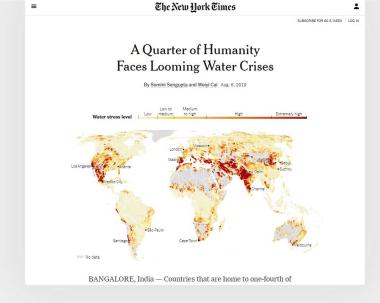


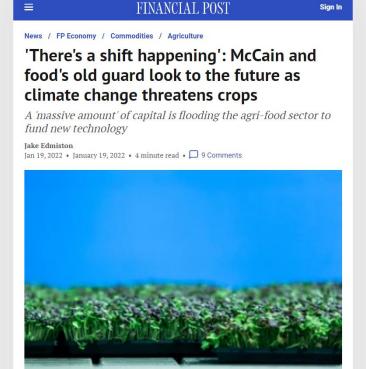
reenhouse gas emissions by the end of the decade



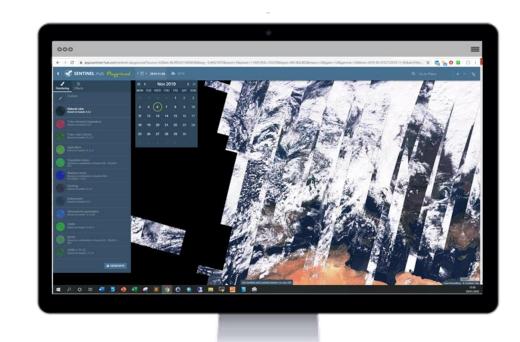
# Tomorrow, it will have to be justified.







# Satellite images are valuable data for many industries but ...





Hard to access



Hard to process



Hard to analyse



Hard to display

# Satellite images are valuable data for many industries but ...



And building solutions is **slow** and **expensive** 

## nimbo

# Earth observation reinvented

Global • Continuous • Objective • Homogeneous



## Technology



Copernicus satellite images

Optical & RADAR



Engine

Clean, correct, analyse



API, display, reporting

Monitoring, analytics, basemaps



### Freemium & subscription

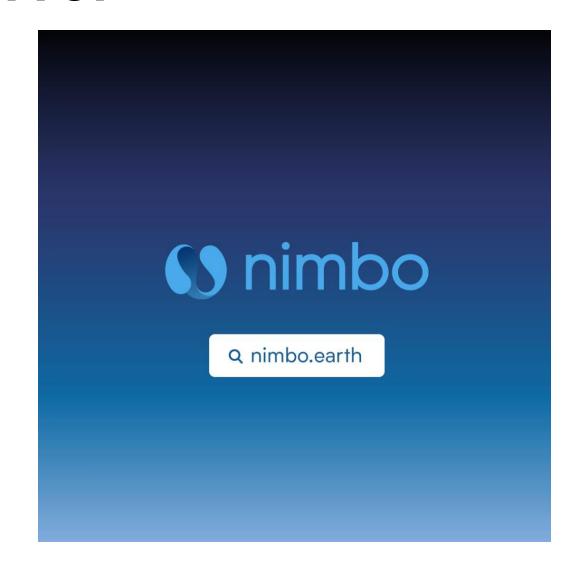
4 views

Monthly updated

Europe, Middle-East, North America

User-friendly: compare, timelapse, export

#### Offer





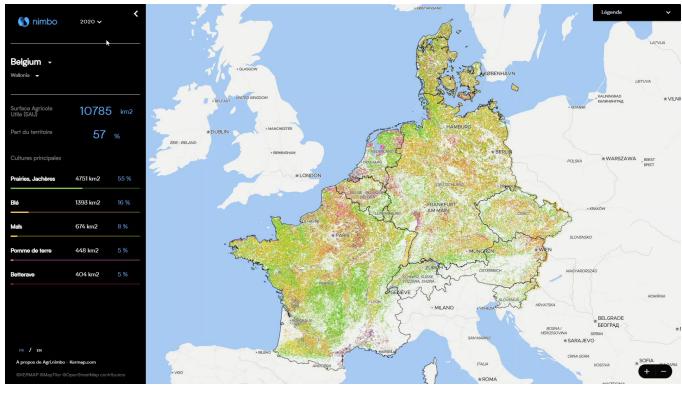
#### Subscription

All Europe

Crops, biomass...

Near real time

#### agri.nimbo.earth



Germany Austria Belgium Denmark Spain France Ireland Italy Luxembourg Netherlands Poland Portugal Czesk Republic United Kingdom Slovakia Slovenia Switzerland Ukraine

#### **Business model**

Offer

Client

Product

Revenues

Freemium

Nimbo Maps

Everyone

Leadership

Online subscription

Nimbo Maps + Nimbo Data

Client with GIS and API skills

Custom project

Nimbo Maps+ Nimbo Data + customized services

> Client without any skills

> > €€€

Lead Generation

Lead **Conversion** 

# Use-cases & early adopters













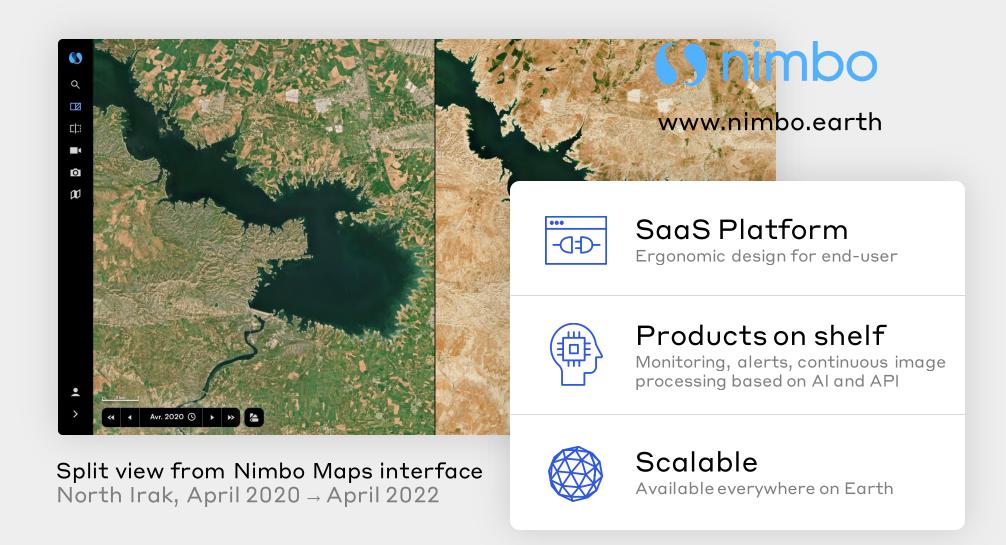
Governmental institutions • Private companies • Multinational corporations

#### +900 individual users

Monitoring regenerative agriculture, drought hazard, water management



#### Turnkey satellite data



## Taking off

The roadmap is to maintain our operational infrastructure, become worldwide and expand sales force.

Senior salespeople **+3** 2022-2023

Technical staff

**+7** 2022-2024

Nimbo worldwide

2023





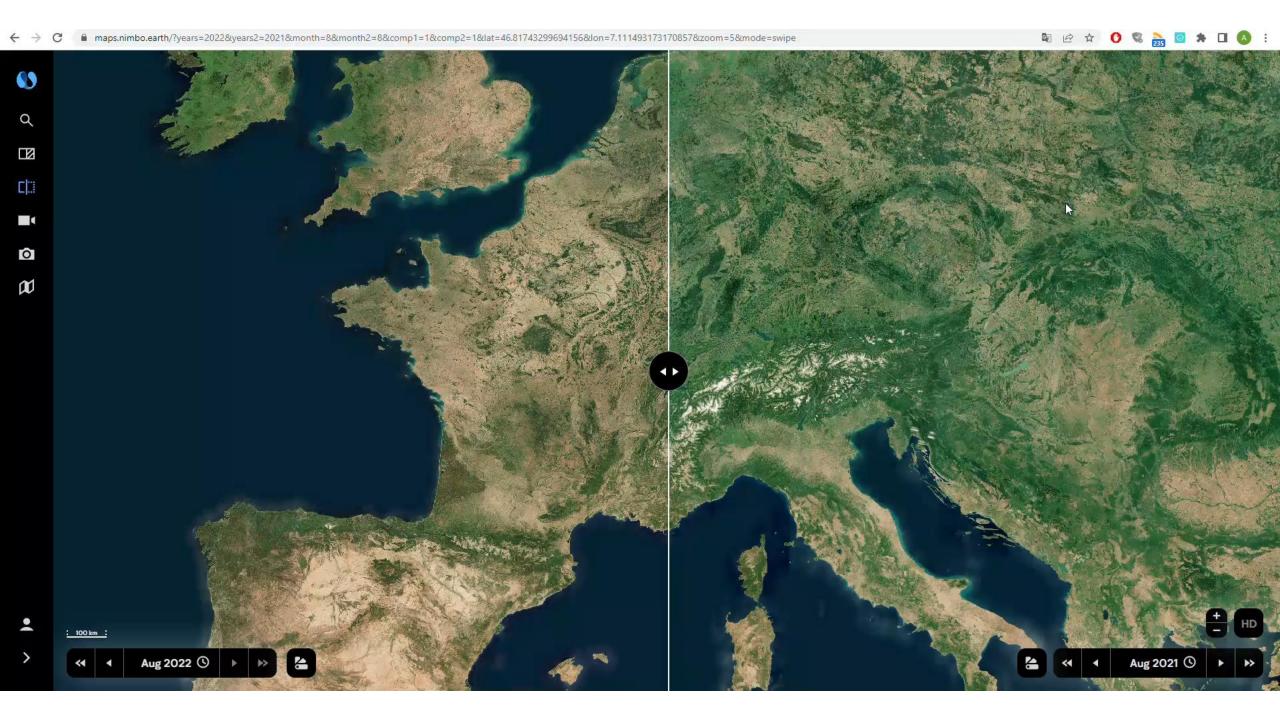
















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